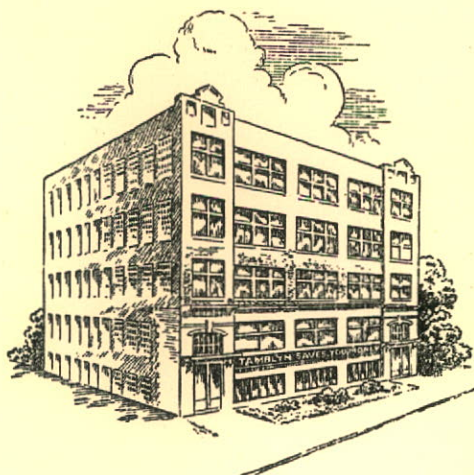


# ANNUAL REPORT

For the Year Ending  
December 31st  
1948



**G. TAMBLYN, Limited**  
TORONTO, CANADA

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The aim of G. Tamblyn, Limited is to fulfil with ever-increasing efficiency, through the medium of its retail stores, those responsibilities adherent to the profession of Pharmacy in all its phases, thereby to effect a definite contribution to the health and welfare of the numerous communities where its branches are located; also to discharge its responsibility to shareholders, whose investment makes the Company possible, and to provide its employees with satisfactory remuneration and those services which contribute to a happy life under the best possible conditions.



# G. TAMBLYN, LIMITED

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## NOTICE OF ANNUAL GENERAL MEETING OF THE SHAREHOLDERS OF G. TAMBLYN LIMITED

Please take notice that the Annual General Meeting of the Shareholders of G. Tamblyn Limited will be held at the head office of the Company, 225 Jarvis Street, Toronto, Canada, on Wednesday, March 30th, 1949, at the hour of two-thirty o'clock in the afternoon for the purpose of receiving the report of the Directors, the election of Directors, the appointment of Auditors and the transaction of such other business as may properly come before the meeting.

Toronto, Canada, March 15, 1949.

A. J. RICHES, *Secretary*.

Note: If you cannot be present in person at the meeting, please sign and return the attached instrument of Proxy. An addressed envelope is enclosed for this purpose.





PROXY

No. of Shares

KNOW ALL MEN BY THESE PRESENTS, that the undersigned shareholder of G. Tamblyn Limited, hereby constitutes and appoints H. G. Browne, F. W. Black, A. J. Riches, H. W. Murray, or

.....  
(Fill in the name of any other Director you may choose)

the true and lawful attorney, agent and proxy of the undersigned, with full power of substitution for and in the name, place and stead of the undersigned, to vote upon and act with respect to all the shares of the capital stock of G. Tamblyn Limited, registered in the name of the undersigned, at the Annual General Meeting of the Shareholders of the Company called to be held at the Head Office of the Company, 225 Jarvis Street, Toronto, Canada, on Wednesday, the 30th day of March, 1949, at the hour of 2.30 o'clock in the afternoon, and at any and all adjournments thereof, with all the powers the undersigned would possess if personally present at said meeting.

The undersigned hereby ratifies and confirms all that said attorney, agent and proxy may do by virtue hereof.

WITNESS the hand of the undersigned this.....day of March, 1949.

.....  
*Witness*

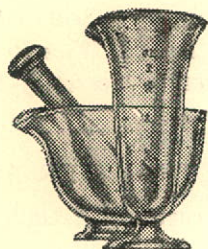
.....  
*Signature*

Your Directors are H. G. Browne, F. W. Black, W. S. Linton, N. S. Robertson, K.C., H. W. Murray, W. A. Arbuckle, A. J. Riches, R. S. Frame and G. R. Ginn, any one of whom may be nominated as proxy.





REPORT OF THE DIRECTORS  
TO THE SHAREHOLDERS  
OF  
G. TAMBLYN, Limited



For the Year Ending  
December 31st  
1948

# G. TAMBLYN, Limited



## DIRECTORS

H. G. BROWNE	F. W. BLACK
N. S. ROBERTSON, K.C.	H. W. MURRAY
W. A. ARBUCKLE	R. S. FRAME
W. S. LINTON	A. J. RICHES

G. R. GINN

---

## OFFICERS

HAROLD G. BROWNE, *President and General Manager*  
F. W. BLACK, *Vice-President*  
A. J. RICHES, *Secretary-Treasurer*

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## STOCK TRANSFER AGENTS

Chartered Trust and Executor Company  
Toronto

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## BANKERS AND STOCK REGISTRARS

Canadian Bank of Commerce

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Administration Offices, Laboratory  
and Distributing Warehouse  
225 Jarvis Street

Toronto

Canada



# **G. TAMBLYN, Limited**

## **DIRECTORS' REPORT**

### **TO THE SHAREHOLDERS:**

Your Directors take pleasure in presenting the Financial Statements of your Company for the fiscal year ending on December 31st, 1948, together with other information which you will no doubt find to be of value in making an analysis of the Company's progress during the past year.

### **REVENUE**

Retail sales in the Company's stores during 1948 attained the largest volume in any year of the Company's history and amount to \$7,310,294.77 an increase over the previous year of \$257,392.19. Revenue from warehouse and agency sales, rents and sundry other sources totals \$123,915.29—providing a gross income from all sources of \$7,434,210.06 for the fiscal period.

### **EARNINGS**

Stores Trading Profit for the year was \$1,018,952.25 as compared with \$1,055,853.18 in 1947, showing a decrease of \$36,900.93.

Net income after providing for all charges including Depreciation, Amortization of Lease Improvements, other non-trading costs and necessary reserves, but before provision for Dominion and Provincial Income Taxes amounts to \$489,817.06 compared with \$589,644.96 in 1947.

The Balance of Profit after making provision for Dominion Income Tax amounting to \$161,739.18 and Province of Ontario 7% Income Tax of \$37,739.14 was \$290,338.74 comparable to a net in the previous year of \$294,138.49.

### **OPERATING COSTS**

The analysis of the 1948 accounts reveals a marked increase in operating costs when compared with the previous fiscal period and while a substantial portion of the increase is applicable to the operation of additional stores during part of the year, their operation is also reflected in increased sales mentioned earlier. The other major items of expense showing increases are Stores, Warehouse and Office Salaries, Rents, Property Taxes, Advertising, Insurance and Provision for Depreciation of Buildings, Store Fixtures and Equipment. The cost of the Company's Contribution to Retirement Pensions is also greater in 1948 owing mainly to the enrollment of several additional members who became eligible during the year.

### **CAPITAL**

Ample funds were available throughout the year to meet all operating and expansion requirements and Working Capital at December 31st, 1948, shows a small increase when compared with the current position one year ago.

Net Working Capital at the year end amounts to \$1,385,357.71 and reveals a satisfactory ratio between Current Assets and Current Liabilities.

### **DIVIDENDS**

Dividends were well maintained throughout the year and regular quarterly payments were made on both classes of stock—Preferred at the rate of 4% or \$2.00 per share on the 10,000—Fifty Dollar par shares and \$1.60 per share on the 112,000 no par value Common Stock.

### **COMPANY PROGRESS**

Your Company's progress during the period was highly satisfactory—three new retail units were added to the former group, namely, Avenue Road near Fairlawn Avenue and Eglinton Avenue West at Bathurst Street in Toronto and a branch in the City of Belleville. All three are showing marked progress and will undoubtedly prove valuable retail outlets.

It was also necessary during the period to provide accommodation for the Company's subsidiary, Advance Show Case Limited, as that company was required to vacate its former accommodation. The Subsidiary is now well established in a new building provided by your Company on a leased basis at 2113 Dundas Street West.

A number of other store locations have been secured or are in process of completion and these units will be in operation as they become ready during the current year.

### **SERVICES AND PERSONNEL**

Many services are maintained in furtherance of the well being, advancement and personal security of Company Personnel, such as Retirement Pension Plan, Group Life and Permanent Disability Insurance, Group Hospitalization and Surgical Benefits for eligible employees and their dependents, Annual Vacations (2 weeks with pay), Accident Insurance and Recognition for Long Service—in the Long Service group there are 21 who have been suitably rewarded after having completed twenty-five years continuous service.

Before closing, I would like, on behalf of the Board, to express appreciation for the loyalty and co-operation accorded your Company by the entire staff during the year just ended and reiterate what I have said on previous occasions,—that without the wholehearted co-operation and individual efforts of all of its employees, the success attained by your Company could not have been possible.

Your Directors also wish me to express their sincere appreciation for the excellent support accorded them by the Shareholders and the many patrons of the Company, who testified by their continued patronage, their approval of your Company's policies.

H. G. BROWNE,

*President.*

TORONTO, MARCH 4th, 1949.



# G. TAMBLYN, Limited

## STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDING DECEMBER 31, 1948

Profit for the year, after charging all operating, selling and administrative expenses, but before providing for the undernoted charges and credits. \$ 690,884.20

*Deduct—*

Directors' fees.....	\$ 3,410.00	
Provision for depreciation of buildings and equipment...	61,390.03	
Provision for amortization of leases and of improvements to leased premises.....	16,987.99	
Payment in respect of employees' pension plan.....	74,676.88	
Loss on disposal of fixed assets.....	290.18	
		156,755.08
		\$ 534,129.12

*Add—*

Interest on investments.....	\$ 5,002.57	
Bank interest (net).....	59.37	
Profit on sale of investments.....	625.00	
		5,687.94
		\$ 539,817.06

*Deduct—*

Provision for taxes on income:		
Dominion of Canada.....	\$161,739.18	
Province of Ontario.....	37,739.14	
		199,478.32

NET PROFIT FOR THE YEAR..... \$ 340,338.74

*Deduct—*Provision against future decline in inventory values. 50,000.00

BALANCE OF PROFIT FOR THE YEAR, CARRIED TO EARNED SURPLUS \$ 290,338.74

NOTE: Remuneration for the year (other than directors' fees) of solicitors and counsel and of executive officers and salaried directors \$94,039.87.

## STATEMENT OF EARNED SURPLUS FOR THE YEAR ENDING DECEMBER 31, 1948

Balance, December 31, 1947..... \$1,195,112.91

*Add—*

Amount designated as Capital Surplus at December 31, 1947 resulting from the retirement of preferred shares in prior years and now restored to Earned Surplus as authorized by supplementary letters patent..... 411,900.00

\$1,607,012.91

*Add—*Balance of profit for the year ending December 31, 1948..... 290,338.74

\$1,897,351.65

*Deduct—*Dividends paid:

On preference shares (\$2.00 per share).....	\$ 20,000.00	
On common shares (\$1.60 per share).....	179,200.00	
		199,200.00

BALANCE, DECEMBER 31, 1948..... \$1,698,151.65



## G. TAMBL

## BALANCE SHEET

## ASSETS

## Current Assets:

Cash on hand and in bank.....	\$ 236,847.47	
Dominion Government bonds, at cost (Quoted market value \$250,275.00).....	250,625.00	
Accounts receivable—		
Sundry.....	\$32,204.10	
Owing by employees on pension fund contributions.....	22,033.83	
		54,237.93
Refundable portion of excess profits tax due within one year.....		77,035.50
Inventories of merchandise as determined and certified to by responsible officials of the company, valued on the basis of approximate cost.....	1,562,237.55	
		<u>\$2,180,933.45</u>

Refundable Portion of Excess Profits Tax not due within one year . . . 121,199.23

Investment in Shares of Subsidiary Company..... 25,300.00

## Deferred Charges:

Prepaid insurance, supply inventories, etc. .... 29,858.43

## Fixed Assets:

At cost, except for certain furniture and fixtures acquired at the inception of the company and now fully depreciated, gross book values of which are based on appraised figures.

Land.....	\$ 80,495.00
Buildings.....	\$ 358,324.67
Furniture and fixtures.....	818,906.54
Automobiles.....	19,860.15
	<u>\$1,197,091.36</u>

Less—Reserve for depreciation..... 629,837.19

567,254.17

Leaseholds and improvements, less amount amortized.....

\$ 647,749.17

128,686.11

776,435.28

Goodwill..... 1.00

\$3,133,777.39

# N, LIMITED

December 31, 1948

## LIABILITIES

### Current Liabilities:

Dividends payable January 2, 1949:

On preference shares . . . . . \$ 5,000.00

On common shares . . . . . 78,400.00

\$ 83,400.00

Accounts payable and accrued liabilities . . . . . 596,765.03

Income taxes payable . . . . . 108,112.05

Owing to subsidiary company . . . . . 5,188.66

Mortgage payable . . . . . 2,160.00

\$ 795,625.74

Reserve Against Future Decline in Inventory Values . . . . . 100,000.00

### Capital Stock and Surplus:

Four per cent Cumulative Redeemable Preference Stock:

Authorized—15,000 shares of a par  
value of \$50.00 each . . . . . \$ 750,000.00

Issued, fully paid—10,000 shares . . . . . \$ 500,000.00

Common Stock:

Authorized—200,000 shares of no par  
value—

Issued, fully paid—112,000 shares . . . \$ 40,000.00

Earned surplus, per statement attached . . 1,698,151.65 1,738,151.65

2,238,151.65

APPROVED ON BEHALF OF THE BOARD:

H. G. BROWNE, *Director.*

A. J. RICHES, *Director.*

\$3,133,777.39

## AUDITORS' REPORT TO THE SHAREHOLDERS

Auditors' Report to the Shareholders of  
G. TAMBLYN, LIMITED:

We have examined the balance sheet of G. Tamblyn, Limited as at December 31, 1948 and the related statements of profit and loss and earned surplus for the year ending on that date and have obtained all the information and explanations which we required. Our examination included such tests of the accounting records and other supporting evidence and such other procedures as we considered appropriate in the circumstances.

Pursuant to section 114 of The Companies Act (1934) we report that the accumulated profits to December 31, 1948 of the subsidiary company have not been taken up in the accounts of G. Tamblyn, Limited.

In our opinion, the accompanying balance sheet and related statements of profit and loss and earned surplus are properly drawn up so as to exhibit a true and correct view of the state of the company's affairs as at December 31, 1948 and the result of operations for the year ending that date, according to the best of our information and the explanations given to us and as shown by the books of the company.

TORONTO, March 4, 1949.

PRICE, WATERHOUSE & CO.  
*Chartered Accountants.*



# DISPOSITION OF THE TOTAL INCOME DOLLARS RECEIVED DURING THE YEAR 1948

	TOTAL	INCOME DOLLAR
Paid for merchandise and supplies including shipping and handling . . .	\$4,905,243.28	.6598¢
Paid to employees and for services for their benefit — includes salaries, wages, commissions, hospitalization and surgical benefits, pension fund and group life insurance . . . .	1,240,068.39	.1668¢
OPERATING COSTS		
Rents, taxes, insurance, telephones, light, heat, repairs, painting and decorating, licenses, travelling and supervision, store delivery expense, cleaning and laundry, depreciation, etc. . . . .	543,258.31	.0731¢
MERCHANDISING COSTS		
Comprising: advertising, store and window display materials, etc. . . .	168,072.18	.0226¢
Other miscellaneous or sundry costs	32,673.54	.0044¢
Provision for Federal and Province of Ontario taxes . . . . .	204,555.62	.0275¢
Paid to shareholders in dividends on Preferred and Common Stock . . . .	199,200.00	.0268¢
Reserved and carried forward for future needs of the Company . . . .	141,138.74	.0190¢
	<u>\$7,434,210.06</u>	<u>\$1.00</u>

## G. TAMBLYN, Limited

THE COMPANY OWNS AND OPERATES 79 RETAIL DRUG STORES  
SITUATED IN THE FOLLOWING LOCATIONS

### T O R O N T O

142 Avenue Rd.	1590 Danforth Ave.	2377 Queen St. E.
1719 Avenue Rd.	2052 Danforth Ave.	329 Roncesvalles Ave.
515 Bayview Ave.	2560 Danforth Ave.	393 Spadina Rd.
324 Bloor St. W.	2865 Dundas St. W.	503 St. Clair Ave. W.
524 Bloor St. W.	304 Eglinton Ave. W.	744 St. Clair Ave. W.
978 Bloor St. W.	872 Eglinton Ave. W.	950 St. Clair Ave. W.
1310 Bloor St. W.	1887 Eglinton Ave. W.	1166 St. Clair Ave. W.
2258 Bloor St. W.	868 Eglinton Ave. E.	1734 St. Clair Ave. W.
2445 Bloor St. W.	1521 Gerrard St. E.	765 Woodbine Ave.
2992 Bloor St. W.	399 Jane St.	113 Yonge St.
403 Bloor St. E.	1670 King St. W.	410 Yonge St.
369 Broadview Ave.	988 Kingston Rd.	788 Yonge St.
938 College St.	621 Mt. Pleasant Rd.	1441 Yonge St.
91 Danforth Ave.	479 Parliament St.	1987 Yonge St.
489 Danforth Ave.	1480 Queen St. W.	2478 Yonge St.
886 Danforth Ave.	720½ Queen St. E.	3202 Yonge St.
1426 Danforth Ave.	2052 Queen St. E.	3434 Yonge St.

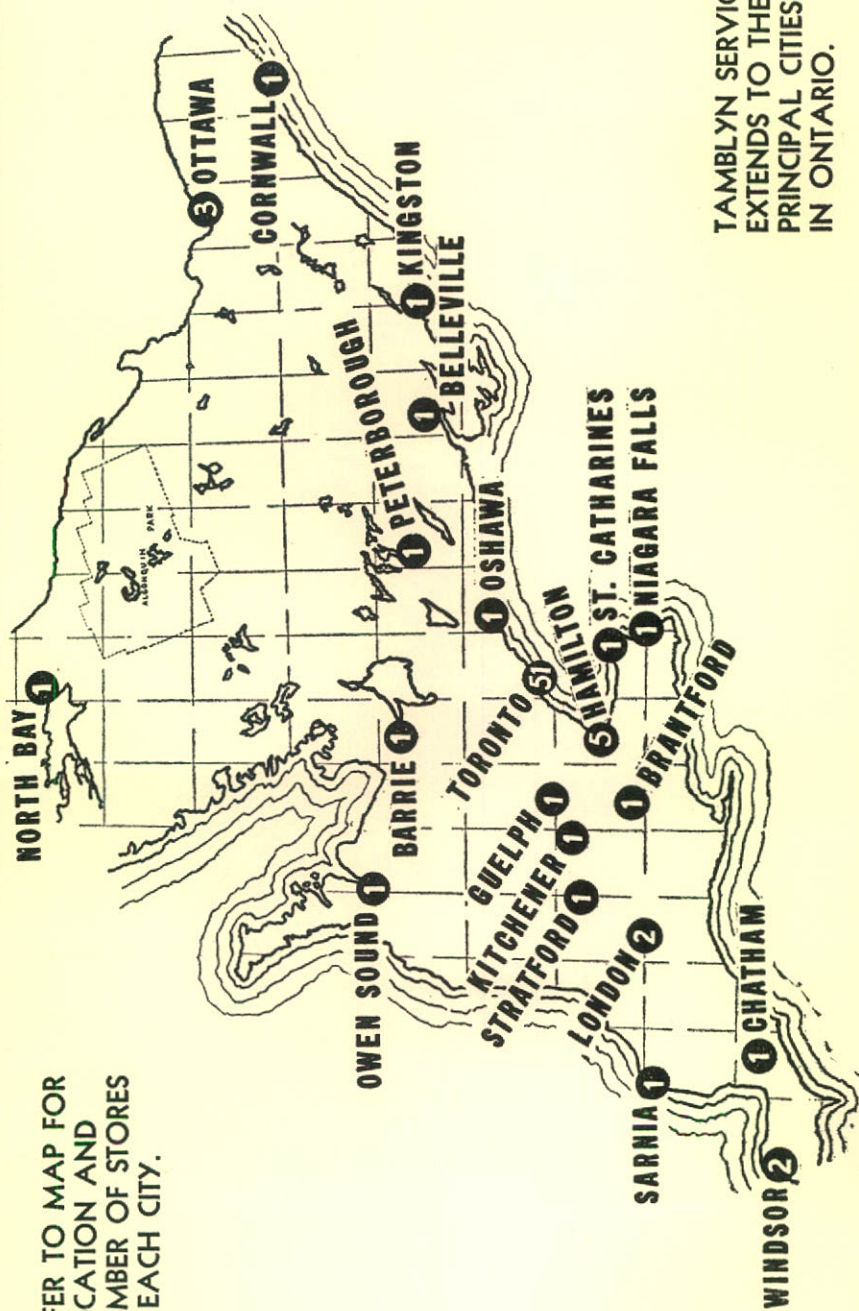
### H A M I L T O N

423 Barton St. E.	17 King St. E.	289 Ottawa St. N.
1111 Main St. E.	753 King St. E.	

BARRIE—Dunlop & Clapperton Sts.	NORTH BAY—100 Main St.
BELLEVILLE—268 Front Street	OSHAWA—6 King St. E.
BRANTFORD—160 Colborne St.	OTTAWA—153 Bank St.
CHATHAM—King & Sixth Sts.	OTTAWA—100 Sparks St.
CORNWALL—138 Pitt St.	OTTAWA—45 Rideau St.
GUELPH—15 Lower Wyndham St.	OWEN SOUND—878 Second St. E.
KINGSTON—116 Princess St.	PETERBORO—339 George St.
KITCHENER—21 King St. W.	ST. CATHARINES—157 St. Paul St.
LONDON—174 Dundas St.	SARNIA—184 N. Christina St.
LONDON—640 Dundas St.	STRATFORD—32 Downie St.
NIAGARA FALLS—495 Queen St.	WINDSOR—Canada Bldg.

WINDSOR—1298 Ottawa St.

REFER TO MAP FOR  
LOCATION AND  
NUMBER OF STORES  
IN EACH CITY.



TAMBLYN SERVICE  
EXTENDS TO THE  
PRINCIPAL CITIES  
IN ONTARIO.







