19 Svenska Handelsbanken



# Svenska Handelsbanken Annual Report 1984 114th Year of Operation

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## Svenska Handelsbanken Highlights

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|--|---------------------------------|---------------------------------|----------------------------------|----------------------------------|----------------------------------|-----------|
| Svenska Handelsbanken  |                                 |                                 |                                  |                                  | (                                | Average % |
|  | 1980                            | 1981                            | 1982                             | 1983                             | 1984                             | 1980-84   |
| GROWTH Total Assets at year-end, SEK in millions Change from previous year, per cent Total Branch Offices at year-end Average number of employees Consumer Price Index, annual rate of | 70,213<br>+24.8<br>461<br>4,993 | 89,096<br>+26.9<br>455<br>4,971 | 102,041<br>+14.5<br>452<br>5,040 | 119,693<br>+17.3<br>454<br>5,179 | 130,032<br>+ 8.6<br>454<br>5,353 | +18.2     |
| increase, per cent   | +14.3                           | + 9.7                           | +10.0                            | + 9.3                            | + 8.2                            | +10.1     |
| CAPITAL RATIO Primary Capital <sup>1</sup> to Total Assets, per cent   | 7.1                             | 6.4                             | 6.2                              | 6.2                              | 6.5                              |           |
| INCOME AND PROFITABILITY  Net Operating Income, SEK in millions  Return on Equity <sup>2</sup> , per cent  | 788<br>13.8                     | 1,095<br>17.6                   | 1,186<br>17.0                    | 1,741<br>23.0                    | 1,770<br>20.1                    | +14.1     |
| DIVIDEND Per common share, SEK   | 4.80                            | 5.50                            | 6.25                             | 7.50                             | 7.50                             | +11.8     |
| The Group  |                                 |                                 |                                  |                                  |                                  |           |
| GROWTH Total Assets at year-end, SEK in millions Change from previous year, per cent Average number of employees   | 82,903<br>+23.3<br>5,468        | 102,970<br>+24.2<br>5,535       | 120,294<br>+16.8<br>5,650        | 141,434<br>+17.6<br>5,811        | 157,309<br>+11.2<br>6,056        | +18.5     |
| CAPITAL RATIO Primary Capital <sup>1</sup> to Assets, per cent   | 6.4                             | 6.0                             | 5.7                              | 5.7                              | 5.6                              |           |
| INCOME AND PROFITABILITY  Net Operating Income, SEK in millions  Return on Equity <sup>2</sup> , per cent  Adjusted Net Income per common share <sup>3</sup>                           | 927<br>15.4                     | 1,290<br>19.6                   | 1,390<br>18.5                    | 1,911<br>23.3                    | 1,956<br>20.8                    | +13.0     |
| SEK  | 17.10                           | 24.30                           | 25.80                            | 34.70                            | 35.20                            |           |

- The average discount rate has been 0.32% higher in 1984 than in 1983. The Bank's substantial bond portfolio carries a fixed rate of interest, whereby each additional one per cent increase in the discount rate results in a reduction of operating income by SEK 240 million, given that the penalty rate and the rates on special terms and certificates of deposits rise correspondingly.
- During the Fall of 1984, a secondary market for government securities and bonds was created.
   Svenska Handelsbanken has played an active role in developing this market, for example, by being the first bank in Sweden to introduce a forward market for government securities.
- Svenska Handelsbanken has continued to expand international banking activities by transforming its representative office in Singapore to a whollyowned subsidiary, Svenska Handelsbanken Asia Ltd.
- The Bank's shareholding in Nordfinanz-Bank Zürich, Zurich, has been partially sold, resulting in a capital gain of SEK 97 million.
- A new service offered to our clients this year is Svenska Handelsbanken's videotex Investment News, now displayed in 150 branch offices.

<sup>&</sup>lt;sup>1</sup> Primary Capital is defined as Stockholders' Equity less proposed dividend plus Reserves.

<sup>&</sup>lt;sup>2</sup> Return on Equity in Sweden is defined as Net Operating Income after 50% Standard Tax Deduction to Stockholders' Equity plus 50% of Reserves at the beginning of the year.

<sup>&</sup>lt;sup>3</sup> Adjusted Net Income is defined as Consolidated Net Operating Income including extraordinary income and expense except capital gains on property sold after minority interest and after dividends paid to preferred and index stock. Net Operating Income includes here the Group's share of net operating income from affiliated banks abroad and from Köpkort AB (credit card company). A Standard Tax Deduction of 50% has been applied.

### Svenska Handelsbanken 1984

#### Presidents' Report

#### High Profitability Continues at Svenska Handelsbanken

Net operating income from banking activities was SEK 1,770 million for 1984, surpassing last year's income figures by 2%. Profitability was still satisfactory this year, even if return on equity plus reserves declined from 23.0% to 20.1%. The Bank's profitability ratio remains the highest of all publicly-owned commercial banks in Sweden.

As in 1983, profitability was affected by the Bank's substantial portfolio of government securities and housing mortgage bonds which provided a significant boost to operating income. The result obtained from the bond portfolio is highly dependent upon the relationship between the level of the portfolio's fixed rate of return and the level of interest paid for short-term funding. Since the size of the Bank's bond portfolio is no longer determined by government-regulated liquidity ratio requirements, but by the Bank's own assessment of market conditions, income and profitability are influenced by the Bank's capacity to anticipate changes in interest rates. Experiences from our first business year without liquidity ratio requirements are positive.

Svenska Handelsbanken has for many years played an active role in trying to diminish or eliminate government regulation of the credit market. It was with satisfaction we noticed a trend in 1984 towards an increased reliance on market forces. One sign of this trend is the auction sale of Treasury notes recently initiated by the National Debt Office. Another welcome indication is the Riksbank's (the central bank) use of market operations to affect interest rates in the money market, dominated today by government securities.

The Bank has also contributed to the deregulation of the credit market by developing a forward market for Treasury notes. The Bank has made these efforts in line both with its belief in the market as the appropriate determining force in securities trading, as well as due to the new business opportunities which the forward transactions have opened up for the bank. The Bank seized these opportunities, and forward market trading has made a noteworthy contribution to this year's results.

### Increased Credit Losses and Rising Expenses

Operating expense increased in 1984 by 26%. Credit losses and provisions for country risks rose substantially, as did non-interest expenses. Actual credit losses and provisions for possible credit losses and country risks have reduced income by SEK 461 million.

Credit losses are a consequence of the unusually long and

deep recession during recent vears. The recession has inhibited Swedish entrepreneurship and affected the Bank's clients. Signs of this recession are reflected in credit losses in 1984 of SEK 152 million for ship financing. This amount represents actual losses as well as provisions against possible future losses, including SEK 100 million created in connection with the Salen bankruptcy, as well as a provision of SEK 23 million for Rederi AB Virginia. According to present accounting regulations, one-third of these provisions has been deducted from 1984's net operating income, and from the SEK 461 million mentioned above.

Only a few years ago – when banks were criticized for taking too few risks – the present level of credit losses would have been considered hypothetical. In the course of the last few years, bank credit losses, both in Sweden and internationally, have reached proportions that tangibly affect the income and profitability of banking today.

Allocations for country risks have been made in accordance with the principles agreed upon by Swedish commercial banks and the Bank Inspection Board. No losses have occurred under these commitments. Several of the larger debtor nations in the risk group have experienced an improvement in their economic situation and the debt consolidation agreements secured in the

international banking market are functioning well for the most part.

The Bank's profitability, for many years proven to be higher than for other Swedish commercial banks, can be attributed to the Bank's lower costs relative to the banking sector average.

The Bank's cost advantage is well worth protecting measures to control the rise in expenses are now being planned. Especially, systems development costs have increased rapidly. The Bank's competitive position could have been harmed, if electronic banking services had not been introduced rapidly. In the coming years, however, the level of ambition in this area must be reduced for the entire banking sector. Otherwise, profitability will suffer from these cost increases. It is important to remember that cost increases have a tendency to endure, while profits, unfortunately, are more vol-

During the past year, major investments have been made in the Division of Investment Banking. These investments have implied discernible increases in costs, and are consequently reflected in the expense figures. However, their effect on the revenue side is even more apparent. Such investments thus are justified by the more longstanding profits expected from this division. It would seem particularly warranted to be well-equipped in this area when foreign banks make their entry into the Swedish mar-

#### Restructuring of International Operations

This year, the Bank has continued to reduce its ownership in consortium banks abroad in order to concentrate foreign activities on wholly-owned subsidiaries. As a result, the Bank has sold 11% of the total shares in Nordfinanz-Bank Zürich, Zurich, to Kansallis-Osake-Pankki, one of the shareholders. The purchaser has an option to acquire the Bank's remaining shareholding of 9% at a later date.

Towards the end of the year, the wholly-owned subsidiary bank in Singapore commenced operations, with an initial share capital of SGD 10 million, or approximately SEK 40 million.

The aforementioned changes have been initiated as a consequence of the growing volumes and strength of the Bank's international activities, a development which has now come to warrant that the Bank construct its international business from wholly-owned foreign subsidiaries.

The Nordic collaboration in the management of foreign banks and representative offices, which Svenska Handelsbanken has participated in during the last twenty years, has been of great mutual benefit for all parties. The gradual transition to wholly-owned subsidiaries. which Svenska Handelsbanken has initiated with the complete understanding of its Nordic partners, does not exclude that collaboration within the group continue in new areas of activities when that is deemed advantageous.

Svenska International Ltd, the Bank's wholly-owned subsidiary in London, has had a successful year and has reinforced its position as the Bank's primary foreign base. It would have been advantageous for Svenska Handelsbanken, as for all other Swedish banks, if this subsidiary could have been established as a branch office. Regretably, the current application of Swedish banking laws and regulations does not permit the establishment of foreign branches.

#### Dividend for 1984

The Bank has earlier stated that its objective is to maintain a growth in the dividend that will at least compensate shareholders for inflation. This remains the Bank's objective. This year, however, the introduction of a law on a temporary dividend freeze has made it impossible for the bank to recommend a dividend increase. However, during the last ten years, including 1984, the annual growth rate in

the dividend has been 11.8%. This growth rate can be compared with the 10% average rate of inflation in Sweden during the period.

However, the special rules regarding dividends on the Bank's index shares – has made it possible to exempt these shares from the dividend freeze. The dividend on these shares will thus be raised from SEK 2.20 to SEK 2.35.

#### Allocation of Profit

It is proposed that SEK 203.8 million be allocated to dividends from net income for 1984 before allocations and taxes of SEK 1,743 million. An additional SEK 220 million will be paid in taxes. After these items, the Bank will be able to increase its reserves by slightly more than SEK 1,000 million, and SEK 142 million in revenue net of taxes will be added to equity. In addition, SEK 142 million has been placed in the Riksbank's mandatory investment account. According to the rules for compounding such charges, this year's income has not been charged with an amount for the new profit-sharing tax, imposed as a result of the introduction of "wage-earner funds".

The increase in equity, combined with a subordinated loan taken up in foreign currency in early 1985, augments the Bank's capital base to the extent required in order to ensure the Bank's estimated growth in operations in Sweden and abroad during 1985.

#### The Oktogonen Foundation

The Bank's profitability in the past year exceeds the average profitability of other Swedish publicly-owned commercial banks. Thus, the Board will also be able this year to decide on an allocation to the Oktogonen Foundation, the Bank's personnel-owned profit-sharing fund. This means that during the twelve years since the introduction of this profit-sharing plan, the Bank has always been able to achieve a profit level which surpasses the average for other publicly-owned commercial banks.

The Oktogonen Foundation is presently the largest single shareholder in Svenska Handelsbanken holding 5.2% of the total voting equity.

Since 1975, Oktogonen has owned 20% of total shares in

Svenska Finans, the Bank's subsidiary finance company. According to an agreement between the Bank and Oktogonen, the Bank has had the right to buy back those shares. The Bank has chosen to exercise this right in 1984, and has increased its shareholding in Svenska Finans from 80%

to 95%. At the same time, Oktogonen has acquired 5% of the Bank's formerly wholly-owned subsidiary, Sigab, a housing finance company. As a result of these changes, Oktogonen currently owns 5% of the shares in each of the companies Svenska Finans and Sigab.

Stockholm, February, 1985

Un Uman My Selice Tom Hedelius

## Review of Operations

#### The Economy

The Swedish economy showed improved vitality during 1984. The gross national product grew by 3% in real terms compared to the previous year's growth rate of 2%. The principal reason for this upswing is the 8% rise in export volume. Domestic demand strengthened marginally compared to 1983. Private consumption increased by approximately 1% in fixed prices in 1984, after a decline the previous year by slightly more than 1.5%. The most favorable aspect domestically was the resurgence of industrial investments by 20% after several years of stagnation.

The continued improvement in the balance on current accounts can be attributed to the strong growth in exports. Net current accounts showed a small surplus in 1984, compared to a deficit of over SEK 8 billion in 1983.

Production and profitability in the business community benefited greatly from the positive development of exports. Industrial production rose by about 8%, exceeding record levels, last reached in 1974. The time period between these two record years reflects a decade of economic stagnation, which to a great extent has been the cause of recent structural problems in the Swedish economy.

The increases in both exports and production can be traced – as in 1983 – back to the devaluations of 1981 and 1982. The devaluations have, however, had an inflationary effect on prices. In 1984, the consumer price index rose on average by approximately 8%, while the average price increase in other OECD countries was around 5%. Another cause for concern was the wage cost increases in industry, which persisted to be significantly higher in

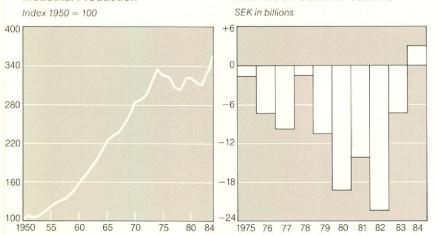
Sweden than in nations competing with Sweden. Consequently, Sweden has lost some of the competitive advantage acquired through the last devaluation.

A problem remaining in the economy was the rapid rise in government debt. The budget deficit for 1984 was, however, reduced from the previous year from SEK 83 billion in 1983 to SEK 74 billion in 1984. The deficit was financed to an unusually large degree in the Riksbank, since companies' mandatory investment accounts in the Riksbank increased by as much as SEK 8 billion. These funds are passed on directly to the National Debt Office. Households and capital market institutions remained the primary source of financing, contributing SEK 40 billion to government borrowing.

Fiscal policies continued to be restrictive in 1984. The Riksbank recommended restrained lending for all purposes other than housing financing. This limited the Bank's credit growth. The 1984 average loan volume was only allowed to exceed last year's levels by approximately 4%.

Interest rates in Sweden mainly followed international trends in 1984, particularly the US dollar interest rate. The discount and penalty rates, 8.5% and 11.5% respectively, were unchanged until the end of June. At that time, the discount rate was raised to 9.5%, and the penalty rate to 13.5% with reference to rising rates in the United

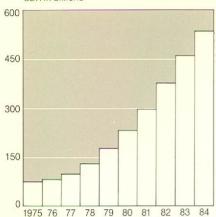
#### **Industrial Production**



#### **Balance on Current Accounts**

#### Government Debt

SEK in billions



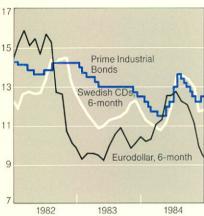
#### **Consumer Prices**

12-month percentage change



#### **Market Interest Rates**

Per cent



States and a subsequent currency outflow from Sweden. Market rates had, however, been falling steadily since the beginning of the year, reaching all-time-lows in April and May. Later, rates began to climb, and at the time of the discount and penalty rate increases, rates made a leap upwards. During the rest of the year, the official rates stayed at June levels, while short-term market rates fell from

#### Official Interest Rates

Per cent

Penalty Rate

Priority Government
Loans

Discount Rate

1975 76 77 78 79 80 81 82 83 84

more than 13% in the beginning of October to approximately 11% at the end of the year. Long-term securities also suffered a decline in rates. The rate on five-year bonds decreased in the Fall from approximately 14% to almost 12% at the end of the year.

#### Developments in Operations

Total assets increased in 1984 by 9% to SEK 130 billion, a slower rate of growth than in recent years, due to the elimination of liquidity ratio requirements at the end of 1983. From that time on, banks were released from the obligation to buy government interest-bearing bonds. government instead covered its borrowing needs through the sale of Treasury discount notes and Treasury notes on the market. This led to a lower growth 30 rate in bank deposits. The newly-introduced National Savings Scheme (a tax-free savings account) had a similar effect, since banks simply act as an interme- 10 diary between the saver and the National Debt Office. National Savings Account funds are transmitted directly from the Bank to the Debt Office.

The granting of credits in Swedish kronor has, according to the Riksbank's recommendations, been restrictive. In order to meet clients' needs with regard to credit despite the lending limits, new financial solutions have been employed. Commercial paper programs are the most

typical example. These are funded on the money market, and therefore do not appear in the Bank's balance sheet.

Foreign currency volume has risen faster than Swedish kronor volume, as shown in the statement of changes of financial position. The increase can be primarily attributed to transactions with foreign banks. Foreign currency lending to Swedish clients has increased modestly.

#### **Deposits**

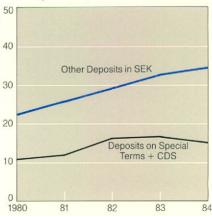
Total deposits, including certificates of deposit, reached SEK 60 billion at the end of 1984, an increase of 7% compared to 1983.

The rise in deposits in Swedish kronor, including CDs, equalled 7%. Deposits on special terms and certificates of deposit, fell somewhat in volume, while other types of deposit accounts went up by 11%. This means that the Bank's market share of these stable deposits, such as households, has remained constant.

A new, popular savings method – the National Savings Scheme – was introduced in the Spring of 1984 by the Government. The interest on National

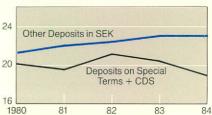
#### **Deposits**

Average Volume, SEK in billions



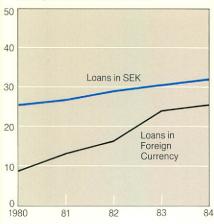
#### Svenska Handelsbanken's Market Share Among Commercial Banks,

Per cent



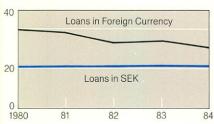
#### Loans

Average Volume, SEK in billions



#### Svenska Handelsbanken's Market Share Among Commercial Banks,

Per cent



Savings Accounts is tax-free for the saver. Deposits can be withdrawn at any time for a minor fee. Contacts with the individual saver are maintained by the banks, who successively transfer the savings funds to the National Debt Office.

Svenska Handelsbanken was intermediary for National Savings deposits amounting at yearend to SEK 726 million, of which SEK 609 million have already been delivered to the Debt Office. Only the net difference is included in the Bank's balance sheet.

Deposits in foreign currency rose by 6% to SEK 7.3 billion. This figure includes commercial paper placed on the US market.

### Deposits and Funding from Financial Institutions

Deposits and funding from financial institutions consists mainly of short-term funding from the Riksbank and refinancing credits from the National Pension Fund. The short-term funding from the Riksbank has been, on the average, lower in 1984 than in 1983. This was still the case at year-

end. Refinancing credits from the National Pension Fund have become less attractive and the credits have been reduced in volume in 1984, since the Fund raised refinancing rates markedly at midyear.

The large volume of foreign currency refers primarily to borrowings for short-term lending to Swedish clients and the placing of foreign currency in foreign banks.

#### Loans

Total loans rose from year-end to year-end by 10% to SEK 62.2 billion.

Riksbank has recom-The mended all Swedish banks to limit the growth of non-priority lending, to 20% compared to average volumes for 1981. This has limited competition between Swedish banks. Non-priority lending did rise by 11% from year-end to year-end. Nevertheless, the increase in the average volume of such credits was only 5% and therefore within the established guidelines. Priority loans to the housing sector rose notably, whereas the outstanding stock of construction credits fell by 10% as a result of an accelerated transfer of such loans to institutions specialized in longterm financing.

Credits granted in foreign currency decreased under the first semester, but rose again later in the year. From year-end to year-end, the total growth was 11%, mainly as a result of an in-

crease in short-term credits for six months or less where the foreign exchange risk is covered by a forward contract. Uncovered medium- and long-term credits declined in volume due to modest demand.

#### **Bond Investments**

The suspension of the liquidity ratio requirements has meant, as mentioned, an end to the obligation to regularly add to total bond investments. In addition, the Riksbank has altered the regulations for investments by insurance companies and by the National Pension Fund. This has resulted in more dynamic bond trading in the secondary market. and has broadened the circle of investors. From the beginning of October 1984, Svenska Handelsbanken, along with other Swedish banks, has begun quoting bid-and ask rates for all priority government bonds. The earlier restrictions on banks' own portfolios of Treasury notes were also revoked during the Fall of 1984. Housing mortgage bonds were still subject to a mandatory net volume increase in 1984.

The bond portfolio's acquisition value was reduced by a total of 3% to SEK 34.4 billion. The reserves for bonds, including allocations made in 1984 amounting to SEK 0.6 billion (SEK 0 billion), have been subtracted from the net book value, giving a net value of SEK 33.8 billion (SEK 35.5 billion).

Government bond assets de-

#### Sources and Application of Funds

Source

| State and Local Government | 4,1  |
|----------------------------|------|
| Households                 | 22,9 |
| Industry                   | 15,6 |
| Financial Institutions     | 10,2 |
| Foreign Markets            | 36,5 |
| Other                      | 10,7 |

By client category, per cent, year-end 1984

Application

| 75 93                      |      |
|----------------------------|------|
| State and Local Government | 18,7 |
| Households                 | 12,9 |
| Industry                   | 32,8 |
| Financial Institutions     | 6,7  |
| Foreign Markets            | 14,4 |
| Housing                    | 13,0 |
| Ollo                       |      |

#### Statement of Changes in Financial Position

|  | Ç  | Sources<br>SEK  | and Applica                                | tion of Funds                              |  | Total  |
|--|--|---|--|--|--|--|
| OFIC in Millians   | Year-End<br>1984   | Change<br>from<br>Year-End                                    |  | Change<br>from<br>Year-End                 | Year-End<br>1984   |  |
| SEK in Millions SOURCES OF FUNDS   |  | 1983  |  | 1983                                       |  | 1903   |
| Deposits from the General Public: Deposits on Special Terms+CDS Other Deposits from Financial Institutions Bond Issues and Subordinated Loans Other External Sources Other Net Equity and Reserves         | 14,528<br>38,144<br>10,351<br>361<br>636<br>2,903<br>8,680 | - 596<br>+3,934<br>-5,058<br>- 25<br>+ 63<br>+4,139<br>+1,011 | 1,554<br>5,747<br>33,162<br>3,539<br>- 586 | + 559<br>- 119<br>+6,073<br>- 396<br>+ 170 | 16,082<br>43,891<br>43,513<br>3,900<br>636<br>2,317<br>8,680 |  |
| Total Sources of Funds   | 75,603   | +3,468  | 43,416                                     | +6,287                                     | 119,019  | +9,755   |
| APPLICATION OF FUNDS Loans to the General Public: Business, Consumer, etc. Housing Construction Loans to Financial Institutions Investments in Bonds Cash and Cash Deposits Stocks, Real Estate, Equipment | 30,039<br>4,355<br>3,910<br>33,176<br>3,003<br>1,120       | +3,076<br>- 484<br>+ 63<br>- 771<br>+1,227<br>+ 357           | 27,805<br>13,694<br>1,235<br>64<br>618     | +2,825<br>+3,582<br>- 276<br>+ 4<br>+ 152  | 57,844<br>4,355<br>17,604<br>34,411<br>3,067<br>1,738        | +5,901<br>- 484<br>+3,645<br>-1,047<br>+1,231<br>+ 509 |
| Total Application of Funds   | 75,603   | +3,468  | 43,416                                     | +6,287                                     | 119,019  | +9,755   |

creased by SEK 4.0 billion to SEK 20.9 billion. Total assets in housing mortgage bonds increased though, according to the mandatory commitment, by SEK 1.8 billion to SEK 11.1 billion.

### Expansion continues for the Division of Investment Banking

Svenska Handelsbanken strengthened its leading position during 1984 in money and bond markets. Resources have been added at both the central and regional levels. Turnover has increased significantly, particularly in the secondary market for government securities which the Bank initiated. The Bank also increased its market share considerably in the stock market.

Turnover on the Stockholm Stock Exchange declined by 7% compared to 1983, with a total 6 turnover in 1984 of SEK 71 billion. During the first part of the year, stock prices climbed by 4 13%, and later fell by 21%, as measured by Affärsvärlden magazine's stock market index. The 2 fall in stock prices from year-end to year-end equalled 11%. A 66% rise in prices was registered dur-

ing the corresponding period in 1983.

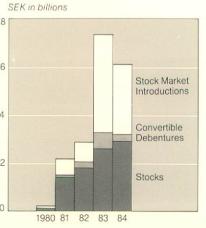
The volume of stock issues, and introductions in the stock and OTC markets totalled SEK 5.9 billion, as compared to SEK 7.4 billion during the previous year. OTC introductions accounted for SEK 484 million of the 1984 figure

The public was invited to acquire shares in 62 firms, of which 38 were quoted on the OTC market. Svenska Handelsbanken participated in 12 of these intro-

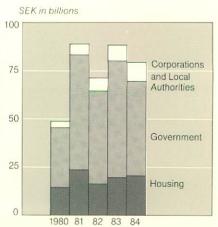
ductions, of which 5 were OTC companies. The stock market and the OTC market listed quotes for 165 and 68 firms, respectively, at the end of the year. Six companies are quoted on a waiting list, while 24 firms are quoted in the daily press under the category known in Sweden as Unofficial Quotes.

Svenska Handelsbanken served as lead manager in 12 stock issues and introductions on the stock market. (See the list on page 10)

#### New Issues of Stocks and Convertible Debentures, and Stock Market Introductions

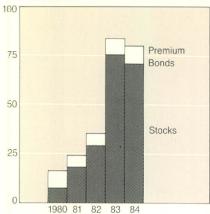


#### Domestic Bond and Debenture Issues



#### Turnover on the Stockholm Stock Exchange

SEK in billions



In 1984, warrant financing made a breakthrough as an accepted method of raising equity capital. A warrant financing in Sweden consists of two parts: issuance of a promissory note, usually in the form of subordinated debentures, and a warrant, giving the owner of the warrant the right to subscribe for shares at a specified exercise price within a given number of years. In 1984, 29 warrant financings worth SEK 7.2 billion were issued. Svenska Handelsbanken has underwritten 14 of these financings – in 9 cases alone or as lead manager – which represents a combined credit volume of SEK 2.1 billion.

Svenska Handelsbanken was the first bank in Sweden to act as market maker for warrants and subordinated debentures issued in warrant, an innovation of considerable importance in making the secondary market for these instruments more efficient. The Bank's market maker commitment means that, for those warrant financings where the Bank has been the lead manager, the Bank will quote bid and ask prices for both warrants and subordinated debentures.

The interest in warrants was partially motivated by tax benefits. When the debenture was sold, the seller generally could declare a deductible capital loss. From the end of 1984, though, tax rules on warrants are less advantageous.

In collaboration with the

Bank's subsidiary, Svenska International Ltd., a number of stock issues and stock market introductions have been carried out on the London stock market. Two examples of this collaboration are the warrant financing on the London Stock Exchange of Investment AB Beijer and the private placement of stocks for Fermenta AB. The latter issue was made at the same time as Fermenta's introduction on the Stockholm Stock Exchange.

Svenska Handelsbanken manages local stock markets in the Swedish counties of Östergötland and Gotland. These small-scale markets represent an experiment in raising local capital. To date, two firms, Cloetta and Gotlandsflis, have been introduced on the county market.

During the year, the market for long- and medium-term debt capital has been activated and developed, partially as a result of the stringent credit controls. New securities have been introduced, and trade on the secondary market in existing money market instruments has intensified. Opportunities for a significant increase in long-term bond trading opened up, when the Riksbank changed the rules on mandatory securities investments for insurance companies this Fall. Competition in the market has sharpened due to the expanded operations of banks and securities' brokers, and due to the arrival of new market participants. The growing cash surplus among Swedish firms has also contributed to this development. The increase in the number of commercial paper programs for industrial and financial companies and local governments, has also been an active force behind the rising turnover.

Arranging a commercial paper program means that the Bank agrees to sell short-term promissory notes for a borrower in the money market whenever conditions are favorable. The borrower can vary the funding as deemed appropriate within agreed limits.

#### Stock Market Introductions 1984

| Name   | Amount<br>SEK in millions           |
|--|-------------------------------------|
| Al and All List<br>Catena<br>*Fermenta<br>Kabinettet   | 282<br>102<br>32                    |
| OTC list Anza Folkebolagen Generator *Ivars Bil *Topflight   | 12<br>10<br>14<br>8<br>7            |
| Waiting List *Anders Nisses *Besam   | 170<br>45                           |
| Unofficial List *Concordia Maritime Monitor Shipping   | 70<br>180                           |
| Local Stock Markets *Cloetta *Gotlandsflis   | ( <del>-</del> )                    |
| New Issues on the<br>Swedish Market<br>Aritmos<br>* Gunnebo<br>* Gusum<br>Kuben<br>* MoDo<br>* Nokia | 72<br>22<br>20<br>98<br>147<br>13   |
| *Skrinet *Sonessons Warrant Financings   | 249<br>684                          |
| ABV *Andersons Aritmos Asken *Bahco *Beijer  | 253<br>53<br>36<br>526<br>90<br>340 |
| *Concordia Maritime *Gunnebo *Hasselfors *Industrivärden *Iro *Skrinet                               | 56<br>29<br>25<br>180<br>65<br>226  |
| (Argentus<br>Företagsfinans  | 100<br>100)                         |

\*The Bank acted as lead manager.

The method of continuous issuance from the commercial paper programs has been applied to long-term capital market loans as well, because of the deeper bond market and the wider circle of investors. Traditional bond issues also take place with the shortest possible preparatory period in order to give borrowers extensive freedom of choice with regard to the timing of new loans.

An important step in market development was taken when Svenska Handelsbanken introduced a forward market for government securities. The Bank now quotes bid and ask rates for both short- and long-term interest-bearing government securities. This innovation has given both borrowers and investors new opportunities to protect themselves against undesirable interest rate risk. Interest in the forward market has been extensive and consequently, trading has reached considerable proportions.

A clear organizational distinction has been effected between the Bank's own funding and other trading in money market instruments and bonds by the creation of a division for the Bank's central liability management.

#### International Operations

Credit demand has been concentrated primarily on shortterm credits in foreign currency for export and import financing.

During 1984, the Riksbank lowered the requirement regarding the shortest average maturity for investment and working capital credits in foreign currency to two years as opposed to the earlier five-year average requirement. This change led to a renewed interest in basket loans – loans consisting of a combination of foreign currencies similar to the currency basket used by the Riksbank—with an average maturity of two years.

The uncertainties surrounding the heavily-indebted nations has meant an increased demand for letters of credit, the form of payment which affords the greatest measure of safety.

The payment problems for these debtor nations is still a matter of concern. The Bank Inspection Board has recommended in 1984 that all Swedish banks continue to create reserves for their outstandings to these countries. Svenska Handelsbanken has made a provision of SEK 172 million in the 1984 statement plus an additional allocation of SEK 100 million. The Bank's combined total risk reserves for country risks thus amounts to SEK 667 million.

An agreement was reached this year between Svenska Han-

delsbanken and the other shareholders of Nordfinanz-Bank Zürich in Zurich, that the banks would transfer their majority shareholding position to Kansallis-Osake-Pankki, Helsinki. The Bank thus transferred 11% of the Kansallis-Osakeshares to Pankki in September 1984, with an option for the purchaser to acquire the Bank's remaining shareholding of 9% at a later date. Svenska Handelsbanken has been a shareholder in Nordfinanz-Bank Zürich since 1964. Nordfinanz-Bank Zürich been of major importance to Svenska Handelsbanken when Swedish business began its internationalization process in the middle of the 1960s. The Swiss bank has been and is a profitable operation. Nevertheless, Swiss market is nowadays of less significance for Svenska Handelsbanken than was previously the case, and no longer justifies an operation of the size which Nordfinanz-Bank Zürich represents. The Bank has thus chosen to emphasize its international operations through its subsidiary in

This wholly-owned subsidiary, Svenska International Ltd., has in 1984 continued with a rapid expansion process. In May, 1984, Svenska Handelsbanken creased equity in Svenska International Ltd. by GPB 15 million. After this increase, share capital now amounts to GBP 25 million. Svenska International Ltd. doubled its personnel in 1984 and diversified operations into an increasingly wide range of banking services. Credit volume, which consists primarily of Swedishrelated financing, rose from GBP 6 million to GBP 46 million. Svenska International Ltd. has enjoyed noteworthy success in capital markets activities. The majority of Svenska Handelsban- 3 ken's operations on the international capital market have been 2 led by Svenska International Ltd., usually under the name, Svenska Handelsbanken Group. The Group has in the past year acted as lead manager in 177 in-

ternational issues, of which 101 took place in 1984. The total value of these issues equalled SEK 250 million, of which SEK 165 billion can be attributed to 1984 issues. (See table, page 42)

Svenska Handelsbanken Asia Ltd. in Singapore, a whollyowned subsidiary to Svenska Handelsbanken, began operations in November, 1984. The newly-opened bank has a share capital of SGD 10 million, approximately equivalent to SEK 40 million.

#### The Bank's Performance

#### **Net Operating Income**

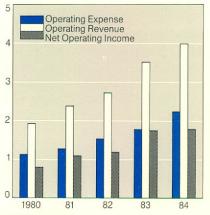
Svenska Handelsbanken's net operating income rose by 2% to SEK 1,770 million. Return on equity after taxes was 20.1%, a decrease compared to a return of 23.0% in 1983.

Improved earnings were most apparent under the first semester, when both the discount rate and interest rates on deposits on special terms and CDs were lower than during the corresponding period in 1983. Earnings potential, was reduced, when the Riksbank, prior to the start of the second semester, raised the discount rate by 1% and the penalty rate for Swedish banks' funding from the Riksbank by 2%.

Although official rates remained unaltered during the second half of 1984, interest rates for deposits on special terms and CDs fell from the end of October to levels equivalent to those at

## Operating Expense, Operating Income and Net Operating Income

SEK in billions



the time of the interest increase. Income-earning potential was thus improved, but the general interest rate level was still higher than during the same period in 1983. Performance in both the second and third trimesters was therefore somewhat below 1983 levels.

Since the Bank's bond assets are tied to a fixed rate of interest. any increase in deposit and funding rates affects performance negatively. An increase in the discount rate by 1%, given the same increase in penalty, special term and CD rates, implies a reduction in annual earnings by SEK 240 million, calculated with 1984's average volume. If penalty, special term and CD rates alone increase by 1%, earnings drop by SEK 200 million. The discount rate increase alone thus accounts for a decline in earnings by SEK 40 million.

A decrease in interest rates has the same impact, although with the opposite effect on annual earnings.

The abovementioned changes occur when capital structure remains unchanged. In reality, the Bank adjusts its actions to each new situation.

Net interest income rose by 10% and income from commissions rose by 11% for all of 1984. Due to greatly increased profits from bond trading, the total increase in operating income was 14%.

Operating expenses rose by 26%. Personnel and administrative costs increased by 22%. Significant credit losses also accounted for rising expenses. The combined losses on loans, foreign exchange and bonds which have been attributed to this year's earnings equalled SEK 497 million compared to SEK 346 million in 1983.

#### Net Interest Income

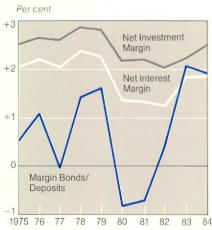
Net interest income rose by 10% to SEK 2,801 million.

The growth in average earning assets settled at a modest 6%. The average assets volume in Swedish kronor went up by 2%,

while volume in foreign currency increased by 12%. Government financial policies have absorbed liquidity in the market, which has reduced the bank deposits market. The volume of deposits in Swedish kronor has therefore. on the average, lain 2% above 1983 levels. On the assets side. credit growth in Swedish kronor has been limited in accordance with the Riksbank's recommendations. After the removal of liquidity ratio requirements, the Bank has been able to reduce the size of the bond portfolio.

The interest rate level. 9.01%, measured in terms of the discount level, was on the average higher than the 1983 level, 8.69%. This would normally, given an unaltered structure, lead to a lower net interest margin, i.e. the difference between interest rates on all assets and liabilities. Through a number of measures, above all through changing the investment structure, the Bank has managed to avoid a reduction in the interest rate spread. As mentioned, the less profitable bond portfolio was reduced in size. Simultaneously, the volume of lending in Swedish kronor, which provides higher returns, was increased by 6%. The average return on interestearning assets in Swedish kronor

#### **Net Interest Margins**



Net Interest Margin: the difference between the interest on total assets and the interest on total liabilities.

Net Investment Margin: the difference between the interest on total assets and on total liabilities plus stockholder's equity and reserves.

Margin Bonds/Deposits: the difference between the interest on government securities and bonds and the interest cost for deposits in Swedish kronor. was thereby improved by 0.25%-units. As for liabilities, the volume of short-term funding was reduced, and also became less expensive. The net interest margin increased totally from 1.85% to 1.88%.

The net investment margin, where non-interest-bearing funding sources such as equity and reserves are included, rose by 0.10%-units, from 2.42% to 2.52%.

#### Other Revenue

According to new Swedish accounting principles, gains from the sale of commercial bonds may no longer be included in trust fees and commissions. Instead, such profits are now included among other revenue. Figures for 1983 have been adjusted according to this change in accounting principles.

Income from commissions rose by 11% to SEK 840 million. Foreign commissions increased by 17%. In addition to profits from foreign currency trading, income from letters of credit rose substantially.

Brokers' commissions, excluding gains from sales, declined slightly, despite an increase in commissions on stock transactions. This decline was caused by bond brokerage fees being gradually replaced by a spread between bid and ask prices.

The income from whollyowned real estate rose by 12% to SEK 67 million. All other non- interest income more than doubled to SEK 287 million. The aforementioned return from the sale of commercial bonds accounted for the major portion of this augmentation. The remaining other revenue can be primarily attributed to dividends, mainly from subsidiaries.

#### Expenses

Expenses increased by 22% to SEK 1,728 million.

Personnel costs rose by 16% to SEK 933 million. Salary payments accounted for two-thirds of total personnel costs, or SEK 642 million. In addition to negoti-

ated salary raises and salary increases made necessary by competition for expertise, personnel costs have been affected by the increase in the total number of employees of 174 persons (3.4%) to 5,353 persons. In particular, investment banking operations have received new personnel resources.

Pensions costs are presented in accordance with the Bank Inspection Board's guidelines, which are based upon the Swedish Association for Authorized Public Accountants' recommendation number 4, regarding retirement plans managed by the company. In contrast to 1983, the return on investments made by the pension fund and the pension foundation did not fully cover pension outlays and increased pension commitments. The differential is included in costs, as well as fees paid to the supplementary pension (ATP), social security and partial retirement plans. Pension costs leaped upwards by 23%. Other salary-related costs are added to the total sum, such as social charges and payroll taxes.

Other administrative costs, including depreciation, increased by 30% to SEK 795 million. In particular, costs for computerization and systems development, including consultancy fees, rose substantially.

#### **Credit and Currency Losses**

According to current accounting regulations, losses on bonds, credit losses and provisions for possible credit losses are deducted from operating income in the form of a three- year moving average. Foreign exchange losses on currency trading and on foreign-currency financing affect income in the same year in which they occur. It is worth noting that from and including 1985, all losses will affect income in exactly the same year as they occur.

The three-year average for credit losses accelerated notably in 1984 as is shown in the table below. Both actual credit losses and provisions for possible credit

losses plus allocations for country risk have increased.

| Three-year average,<br>SEK in millions          | 1983 | 1984 |
|---|------|------|
| Actual credit losses<br>Provisions for possible | 174  | 267  |
| credit losses Provisions for country            | -    | 41   |
| risks   | 98   | 152  |
| Total credit losses                             | 272  | 461  |

Credit losses for 1984 are indicated in the section on the Reserves. Loan losses, after a recovery of previous charge-offs of SEK 20 million, equalled SEK 653 million (SEK 349 million), of which SEK 357 million refer to actual loan losses, SEK 124 million represent provisions for possible loan losses, and SEK 172 million represent an increased provision for country risk.

Losses on bonds (three-year average) were SEK 36 million, primarily due to losses realized in 1982 and 1983.

#### Extraordinary Income and Expense

Extraordinary income equalled SEK 138 million (SEK 169 million). SEK 97 million can be ascribed to the sale of Svenska Handelsbanken's 11% of the shares in the Nordfinanz-Bank Zürich to Kansallis-Osake-Pankki. SEK 20 million can be ascribed to the sale of 5% of shares in Sigab to the Oktogonen Foundation and SEK 20 million to the group contribution from Sigab.

Extraordinary expense equalled SEK 165 million (SEK 168 million). SEK 57 million (SEK 51 million) arose from the appropriation effected in 1984 of earnings to the personnel-owned Oktogonen Foundation. The appropriations made to the Oktogonen Foundation were motivated by Svenska Handelsbanken's high profitability in 1983, higher than that of any other Swedish publicly-owned commercial bank.

As in 1983, the Bank has chosen to include among its extraordinary expenses an additional SEK 100 million provision for country risks, above and beyond the Bank Inspection Board's recommendations. Finally, SEK 8

million has been reserved for Svenska Handelsbanken's Innovation Fund.

#### Allocation of Profit

Net operating income after extraordinary income and expense, equalled SEK 1,743 million compared with SEK 1,742 million in 1983.

At year-end 1983, the relationship between the market and book value for the Bank's bond portfolio was such that a reserve for bonds was no longer deemed necessary. Consequently, this reserve was integrated to the reserve for loans. However, in 1984, bond rates declined notably as a result of the increase in long-term interest rates. Subsequently, at year-end 1984, an allocation for bonds equalling SEK 621 million was judged necessarv. Beyond this reserve. SEK 402 million was set aside in the reserve for loans.

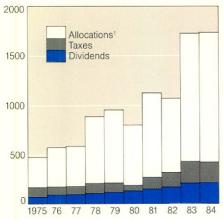
The difference between actual and book value for the Bank's pension debt was reduced by SEK 15.4 million taken from net income. New investments during the year have been written off against the investment reserve of SEK 11 million. The difference between book and straight-line depreciation was SEK 7.2 million.

As in 1983, allocations to the investment reserve are mandatory and must equal 20% of annual net operating income before taxes including the allocation to the investment reserve. This year's allocation amounted to SEK 142 million (SEK 140 million). Net operating income before taxes after this allocation equalled SEK 566 million (SEK 560 million).

SEK 220 million (SEK 233 million) has been allocated for taxes. This year's tax expense consists solely of income taxes. The temporary profit tax which was charged to last year's dividend payments has been replaced by a profit-sharing tax. This charge equals 20% of profits, adjusted in a specified manner. According to the rules for calculating this ad-

### Allocations to Reserves, Taxes and

SEK in millions. Dividend for 1984 as proposed by the Board of Directors.



<sup>1</sup> Allocations to Reserves, Profit Brought Forward, Investment Reserve.

justment, no profit-sharing charge has been levied in 1984. Net profit thereby equals SEK 346 million.

#### Reserves

The Bank has the right to make provisions for untaxed reserves under the item Reserves. This item is composed of three separate reserves: loans, foreign exchange and bonds. A ceiling is placed on the sum of these reserves, above which taxes will be levied. Transfers can be freely made from one account to another through the income statement.

The portion of the reserve for loans which has been allocated for possible credit losses is not included in the reserve for loans and foreign exchange in the balance sheet, but is reported among liabilities.

The reserve for bonds is deducted according to the Bank Inspection Board's instructions from the acquisition value of bonds on the asset side of the balance sheet. The reserve for bonds comprises, in addition to the allocation for bonds in the allocation of profits, the provision for the three-year average of losses on bonds which has been deducted from net operating income. Profit from this year's rather limited sale of bonds has been credited the reserve for bonds. The amount of this reserve was SEK 659 million (SEK 0 million).

The reserve for loans has been

charged with, on the one hand, increased realized losses amounting to SEK 481 million (SEK 263 million), and on the other hand, the increased country risk allocations amounting to SEK 172 million (SEK 86 million). The reserve also includes the three-year average for actual losses, SEK 461 million (SEK 272 million), which has been charged to earnings, together with the allocation of SEK 402 million as an appropriation.

After including these items, the reserve for loans equals SEK 6,136 million (SEK 5,926 million). The reserve for foreign exchange is unaltered at SEK 204 million. The total value of reserves is SEK 6,999 million (SEK 6,130 million).

#### The Bank's Capital Base

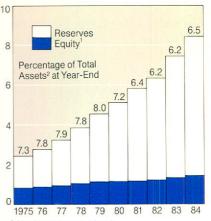
The legal capital requirement rose by 19% in 1984 to SEK 3,878 million. In relation to the sum of assets and outstanding guarantees, the average capital requirement rose to 2.73% compared to 2.53% at year-end 1983.

The capital base increased by 9% to SEK 4,367 million, as a result of the strong earnings performance. Consequently, the capital base exceeded the required level by SEK 489 million.

A new subordinated loan of USD 100 million will be issued in early 1985. The capital base will

#### **Equity and Reserves**

SEK in billions



Not including dividends
 Total assets, i.e. including the reserve for bonds.

then equal SEK 4,434 million, meaning a capital surplus of SEK 556 million relative to the requirement. A 15% increase in assets will thereby be secured.

#### Developments in the Svenska Handelsbanken Group

#### The Svenska Handelsbanken Group

The Svenska Handelsbanken Group comprises the Bank and those companies where the bank has more than 50% of total voting power.

The Bank's representative office in Singapore has been transformed this year into a whollyowned subsidiary, Svenska Handelsbanken Asia Ltd., with a

#### Capital Requirement and Capital Base according to the Bank Law

| Capital Requirement<br>Risk Category                            | Assets<br>SEK<br>in millions | Capital<br>Require-<br>ment<br>% | At year-<br>end 1984<br>SEK<br>in millions | At year-<br>end 1983<br>SEK<br>in millions |
|---|------------------------------|----------------------------------|--|--|
| A   | 34,167<br>6,093<br>31,829    | 0<br>1<br>4<br>8                 | 0<br>342<br>244<br>2,546                   | 0<br>280<br>208<br>2,244<br>535            |
| Total Capital Requirement                                       | 142,240                      |                                  | 3,878                                      | 3,267                                      |
| Equity including proposed increase in retained earnings         |                              |                                  | 1,478                                      | 1,336                                      |
| 40% of reserves, not, exceeding 100% of equity                  |                              |                                  | 1,478                                      | 1,336                                      |
| Subordinated loans, valued at par, not exceeding 100% of equity |                              |                                  | 1,411                                      | 1,336                                      |
| Total Capital Base  |                              |                                  | 4,367                                      | 4,008                                      |
| Surplus   |                              |                                  | 489  | 741  |

share capital of SGD 10 million, approximately SEK 40 million. In addition, the Bank has taken advantage of its warrant in Svenska Finans to purchase another 15% of total shares in Svenska Finans. and now owns 95% of the company. Svenska Finans has since issued new capital of SEK 20 million, providing a total share capital of SEK 155 million. The relative distribution of shares remained unaltered by the new issue. The Bank has also sold 5% of its shares in Sigab and consequently owns 95% of the company. The Oktogonen Foundation owns 5% in both companies.

Svenska Finans AB, Sigab, Handelsbankens Fondservice AB and two real estate companies are subsidiaries mainly active in Sweden.

Banking operations abroad are conducted by the three wholly-owned subsidiaries, Svenska International Ltd., London, Svenska Handelsbanken S.A., Luxembourg, and the abovementioned Svenska Handelsbanken Asia Ltd. A fourth subsidiary, Svenska Handelsbanken Inc., Delaware, USA, issues commercial paper on the US market.

Share capital in Svenska International Ltd. has been increased this year through a new issue of GBP 15 million to GBP 25 million.

#### The Group's Performance

Total assets for the Group increased by SEK 16 billion or

11%, to SEK 157 billion.

Loans increased by SEK 9 billion or 12%, to SEK 84 billion. Sigab and Svenska International Ltd. were responsible for the major portion of this increase.

Leasing assets decreased by 17% to SEK 1.3 billion.

The expansion was partially financed by an 8% increase in deposits, including certificates of deposit, to SEK 70 billion. Long-term debt decreased by 6% to SEK 17 billion.

The net operating income for the Group in 1984 was SEK 1,956 million, meaning an increase of SEK 45 million, or 2% compared to 1983.

The return on equity decreased from 23.3% to 20.8%.

Net operating income is distributed between group subsidiaries in the following way: plus before allocations to statutory reserves equals SEK 723 million, as compared to SEK 607 million last year.

#### Affiliated banks

In addition to the Bank's own international operations. Svenska Handelsbanken collaborates extensively on international markets with the Nordic Group. The Nordic Group consists of Den norske Creditbank, Copenhagen Handelsbank, and Kansallis-Osake-Pankki as well as Svenska Handelsbanken. Svenska Handelsbanken's participation in this group has been reduced by the sale of 11% of shares in the Nordfinanz-Bank Zürich, Zurich, to Kansallis-Osake-Pankki, Earlier, the collaborating banks had held 20% each of total shares. Nordic American Banking Group

|               | 1983<br>SEK<br>in millions                             | 1984<br>SEK<br>in millions                                       | Change<br>%  |
|---------------|--|--|--|
| Handelsbanken | 1,678.5<br>42.0<br>120.3<br>10.9<br>6.9<br>4.8<br>47.9 | 1,705.6<br>42.6<br>129.4<br>17.5<br>8.9<br>14.9<br>38.2<br>– 0.9 | + 2<br>+ 1<br>+ 8<br>+ 61<br>+ 29<br>+ 210<br>- 20 |
|               | 1,911.3  | 1,956.2  | + 2  |

Developments in the subsidiaries will be discussed in more detail on the pages below.

Stockholders' equity for the Group equalled SEK 1,747 million, which represents an increase by SEK 116 million, or 7% from last year. The available sur-

(NABC), New York, is still jointly owned by each of the Nordic banks, each having a 25% share. The banks also own 10% each in Manufacturers Hanover Banque Nordique, Paris. Manufacturers Hanover Trust Company owns the remaining 60%.

#### Subsidiaries in Sweden The Svenska Finans Group

|                      | 1983<br>SEK<br>in millions | 1984<br>SEK<br>in millions | Change<br>% |
|----------------------|----------------------------|----------------------------|-------------|
| Total Assets         | 7,468                      | 7,957                      | + 7         |
| Stockholders' Equity | 192                        | 206                        | + 7         |
| Reserves             | 183                        | 114                        | - 38        |
| Net Operating Income | 42.0                       | 42.6                       | + 1         |
| Taxes                | 4.9                        | 0.3                        | - 94        |
| Net Income           | 10.0                       | 17.0                       | + 70        |
| Dividend             | 22.5                       | 17.0                       | - 24        |
| Number of employees  | 594                        | 564                        | - 5         |
|                      |                            |                            |             |

Svenska Finans AB is Sweden's largest finance company. Svenska Handelsbanken has increased its shareholding from 80% to 95% through an acquisition of 15% from the Oktogonen Foundation. Svenska Finans' share capital has been increased through a new issue by SEK 20 million to a total of SEK 155 million.

Business operations include international and domestic factoring, leasing, installment purchasing and other corporate financing as well as household financing and administrative and collection services. The reorganization of international activities which began in 1983 has continued according to plan. The parent company conducts operations through wholly-owned

subsidiaries in Luxembourg, Switzerland, Great Britain, Holland, and West Germany, and an affiliated company in the USA. Credit volume including leasing assets, increased this year to SEK 6,477 million (SEK 6,374 million). Net operating income was SEK 42.6 million (SEK 42.0 million). Income has been positively affected by an increased average credit volume, an im-

proved investment margin and by reduced administrative costs. The latter have decreased by 13%, reflecting streamlined organizational structures, administration, and computer systems. The rise in net operating income has been hampered by a marked increase in credit losses, due to large write-offs on possible and realized losses, mainly on shipping credits.

#### SIGAB

|                      | 1983<br>SEK<br>in millions | 1984<br>SEK<br>in millions | Change<br>% |
|----------------------|----------------------------|----------------------------|-------------|
| Total Assets         | 8,511                      | 9,691                      | + 14        |
| Stockholders' Equity | 117                        | 117                        | -           |
| Reserves             | 175                        | 175                        | -           |
| Net Operating Income | 120.3                      | 129.4                      | + 8         |
| Taxes                | 55.4                       | 48.6                       | - 12        |
| Net Income           | 28.4                       | 38.2                       | + 35        |
| Dividend             | 38.0                       | 40.0                       | + 5         |
| Number of employees  | 19                         | 19                         | -           |

Svenska Intecknings Garanti Aktiebolag SIGAB (Swedish Mortgage Guarantee Corporation) is now 95%-owned by Svenska Handelsbanken and 5%-owned by the Oktogonen Foundation.

The company primarily arranges long-term real estate mortgages. Funds for these activities have been raised by issuing bonds and promissory notes.

Sigab's new borrowing for

1984 equalled SEK 1,342 million, of which SEK 1,242 million was in promissory notes and SEK 100 million in bond loans.

New loans were granted for a total of SEK 1,347 million, which can be compared with SEK 834 million in 1983. Sigab's total lending volume was SEK 9,338 million. SEK 5,730 million went to the financing of single family houses, SEK 2,592 million to apartment houses, and SEK 1,016 million to business and office buildings.

#### Handelsbanken's Fondservice AB

| 1983<br>SEK<br>in millions       | 1984<br>SEK<br>in millions                               | Changes<br>%  |
|----------------------------------|--|---|
| 3.4<br>10.9<br>5.3<br>2.2<br>2.0 | 6.3<br>17.5<br>9.2<br>5.0<br>5.0                         | + 85<br>+ 61<br>+ 74<br>+ 127<br>+ 150  |
| 3,097                            | 3,604  | + 16  |
| 413                              | 615  | + 49  |
| 3,510                            | 4,219  | + 20  |
| 19                               | 26   | + 37  |
|                                  | SEK in millions  3.4 10.9 5.3 2.2 2.0  3,097  413  3,510 | SEK in millions         SEK in millions           3.4         6.3           10.9         17.5           5.3         9.2           2.2         5.0           2.0         5.0           3,097         3,604           413         615           3,510         4,219 |

The company manages 25 (15) stock funds (mutual funds),

national savings funds and profitsharing funds for clients. In addition, a new service has been introduced, Money Market Management. Money Market Management (Penningmarknadsförvaltning) includes both capital management and administration of larger capital amounts intended for investment in the money market.

The value of total funds under management increased this year from SEK 3,097 million to SEK 3,604 million.

#### Subsidiaries outside Sweden Svenska International Ltd., London

|                      | 1983<br>SEK<br>in millions | 1984<br>SEK<br>in millions | Change<br>% |
|----------------------|----------------------------|----------------------------|-------------|
| Total Assets         | 1,483                      | 3,514                      | + 137       |
| Stockholders' Equity | 119                        | 270                        | + 127       |
| Net Operating Income | 4.8                        | 14.9                       | + 210       |
| Reserves             | 0.6                        | 2.2                        | + 267       |
| Taxes                | 2.5                        | 5.8                        | + 132       |
| Net Income           | 1.7                        | 6.9                        | + 306       |
| Number of employees  | 38                         | 64                         | + 68        |

Share capital was increased in May, 1984 by GBP 15 million. Share capital now equals GBP 25 million. The capital base is equal to GBP 30 million, or approximately SEK 315 million, which includes both share capital and subordinated loan capital amounting to GBP 5 million. Operations

have expanded rapidly and credit volume thus equals GBP 46 million, or SEK 482 million, as compared to SEK 69 million last year. The number of employees in the beginning of 1985 was 80 and in the Fall of 1984, Svenska International moved to new, larger premises in the central banking

district of London.

Today Svenska International Ltd. offers its clients an increasingly diversified range of banking services. Lending activities are mainly related to Swedish business. Operations are, however, primarily oriented towards merchant banking services. The majority of Svenska Handelsbanken's activities on international capital markets have been led by Svenska International Ltd. under the name of the Svenska Handelsbanken Group (See table on page 42).

#### Svenska Handelsbanken S.A., Luxembourg

| Total Assets         8,390           Stockholders' Equity         172           Net Operating Income         47.9           Reserves         42.6           Taxes         5.1 | 9,725 | + 16 |
|---|-------|------|
| Net Operating Income         47.9           Reserves         42.6           Taxes         5.1   |       |      |
| Reserves         42.6           Taxes         5.1   | 170   | - 1  |
| Reserves         42.6           Taxes         5.1   | 38.2  | - 20 |
| Taxes   | 34.7  | - 19 |
|   | 3.4   | - 33 |
| Net Income  | 0.1   | - 50 |
| Number of Employees   |       | + 9  |

Due to increased provisions for country risks, Svenska Handelsbanken S.A. shows a somewhat less satisfactory net operating income for 1984. A three-year average of provisions for country risk amounting to SEK 18.1 million (SEK 11.8 million) and realized credit losses amounting to SEK 2.1 million (SEK 0 million) have been charged to earnings according to Swedish accounting regulations. The outstanding credit volume rose by 24% to LUF 44 billion, or SEK 6,321 million. During the year, Jan Åsman was appointed managing director of Svenska Handelsbanken S.A., Luxembourg, replacing Ulf Hedbäck. Jan Åsman was previously executive vice president in Svenska Handelsbanken i Sweden.

#### Svenska Handelsbanken Asia Ltd., Singapore

Svenska Handelsbanken Asia Ltd., Singapore, was established in the Fall of 1984, and is a wholly-owned subsidiary of Svenska Handelsbanken. Share capital equals SGD 10 million, or SEK 40 million. The bank's pri-

mary function will be to facilitate import and export financing for Swedish businesses in the region. The bank will also offer extensive banking services to Swedish companies' subsidiaries in Southeast Asia. The managing

director of Svenska Handelsbanken Asia, Ltd., is Ulf Hedbäck, formerly managing director of Svenska Handelsbanken S.A., Luxembourg.

#### Svenska Handelsbanken Inc., Delaware

The company was formed in 1982 with its headquarters in Delaware in the USA. Svenska Handelsbanken Inc. is a whollyowned subsidiary formed for the purpose of issuing commercial

paper on the US market with the guarantee of the Parent Bank in Sweden. The funds raised are transferred to Sweden to refinance the Bank's dollar-denominated loans. At year-end the total

amount outstanding was USD 400 million, corresponding to SEK 3,590 million, representing a decrease from the previous year of 3%.

#### **Affiliated Banks**

|                                 | Nordic An<br>Banking C |       | Banque Nordique |       | Nordfi<br>Bank 2 |       |
|---------------------------------|------------------------|-------|-----------------|-------|------------------|-------|
|                                 | 1983                   | 1984  | 1983            | 1984  | 1983             | 1984  |
| Total Assets, SEK               | MARLES.                |       |                 |       |                  |       |
| in millions                     | 5,138                  | 5,235 | 8,134           | 8,615 | 9,806            | 9,783 |
| Capital Base <sup>1</sup> , SEK |                        |       |                 |       |                  |       |
| in millions                     | 295                    | 304   | 131             | 129   | 896              | 920   |
| Net Operating Income,           |                        |       |                 |       |                  |       |
| SEK in millions                 | 21                     | 32    | 47              | 43    | 115              | 132   |
| Svenska Handelsbanken's         |                        |       |                 |       |                  |       |
| share%                          | 25                     | 25    | 10              | 10    | 20               | 9     |

<sup>&</sup>lt;sup>1</sup> Stockholders's equity, reserves, subordinated loans, etc.

Nordic American Banking Corporation, New York, has expanded its activities during the year through the formation of a new company for securities trading, Norden Capital Markets, Inc. The company was founded in the Fall of 1984 and its new operations are very promising. NABC has achieved con-

siderable success in the areas of project finance and corporate financial services.

Manufacturers Hanover Banque Nordique, Paris, continues to show satisfactory results.

Nordfinanz-Bank Zürich, Zurich, of which Svenska Handelsbanken now owns 9% after the sale of 11% of total shares to

Kansallis- Osake-Pankki, Helsinki, has been quite profitable in 1984, as in earlier years.

#### Organization and Management

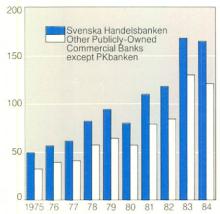
#### Board of Directors and Management

As of the Annual General Meeting on March 27, 1985, Jan Ekman will retire from the position of President and is proposed to be appointed one of the Vice Chairmen of the Board of Directors. Mr. Ekman will continue to serve the Bank, in particular in the long-term strategic planning of the Bank's international activities and in the development of the Bank's international contacts. As of the annual General Meeting, Tom Hedelius will assume the position as sole President of the Bank. Anders Ljungh, executive vice president, will replace Jan Ekman as head of the Central International Division.

Karl Erik Åman departed from his position as a deputy on the Board of Directors at the annual General Meeting in 1984. Mr. Birger Löwhagen, Malmö, President of Skanska AB and Mr. Birger Jarl Persson, Västerås, president of ICA Hakon AB were appointed new deputies.

#### Net Operating Income After Taxes per Employee

SEK in thousands



A standard tax deduction of 50% has been applied to net operating income. Net operating income is divided by the annual average number of employees.

Mr. Klas Wahlström was appointed executive vice president and head of the Central Controllers' office in October, 1984. He succeeds Lennart Johansson, who has retired.

Lennart Spetz, previously head of the Helsingborg branch office, has been appointed executive vice president and head of the Regional Bank Division for Southern Norrland. He succeeds Jan Åsman who has been appointed managing director of the Bank's subsidiary in Luxembourg.

#### Subsidiaries

Ulf Hedbäck has been appointed president of the wholly-owned subsidiary in Singapore, Svenska Handelsbanken Asia Ltd., opened in November, 1984. Mr. Hedbäck was earlier head of the Bank's subsidiary in Luxembourg.

Jan Åsman has been appointed president of the subsidiary in Luxembourg. Mr. Åsman was previously president of the Regional Bank Division in Southern Norrland.

#### Branch Network and Administration

At year-end 1984, the Bank's branch network consisted of 454 offices, the same number as in 1983. New branch offices were opened in Värnamo and Göteborg (Södra Biskopsgården), whereas the branch offices in Huvudsta and Götgatan in Stockholm were closed. In addition, a representative office has been opened in Mölnlycke.

#### Personnel

This year the average number of employees in the Bank was 5,353, an increase from the previous year by 174 persons or 3.4%. Salaries and compensation paid this year were SEK 642 mil-

lion, of which SEK 13 million went to the Board of Directors and high-level officers of the Bank. Comparable figures for 1983 were SEK 558 million and SEK 10 million, respectively.

The average number of employees this year for the Group was 6,056 man-years, which means an increase by 245 manyears or 4.2%. Salaries and compensation paid to employees in 1984 was SEK 749 million, 18% higher than in 1983.

## Proposal by the Board of Directors

| At the disposal of the Annual General Meeting in accordance with the Balance Shee Retained earnings carried forward from 1983  Net income for 1984  | et.<br>SEK<br>SEK               | Amount<br>389,860,967.65<br>345,855,925.20<br>735,716,892.85                                   |
|---|---------------------------------|--|
| The Board of Directors proposes that the dividend on common stock remain unchanged at SEK 7.50. Under the by-laws of the Bank the dividend payable on the index shares shall be changed at the same rate as the change in the Consumer Price Index from November 1977 to November of the year of the current dividend. Thus calculated and rounded off in the prescribed manner, the dividend for 1984 shall be SEK 2.35 per share. The distribution on common stock, index stock and preferred stock totals SEK 203.8 million (SEK 203.3 million).  The proposal of the Board of Directors implies that the funds at the disposal of the Annual General Meeting be allocated as follows: |                                 |  |
| for distribution to the stockholders on preferred stock series A, SEK 0.90 per share. on preferred stock series B, SEK 1.20 per share. on common stock, SEK 7.50 per share. on index stock, SEK 2.35 per share to be carried forward  | SEK<br>SEK<br>SEK<br>SEK<br>SEK | 1,125,000.—<br>1,500,000.—<br>193,566,750.—<br>7,581,335.—<br>531,943,807.85<br>735,716,892.85 |
| If this proposal is adopted, the Bank's share capital and reserves will be as follows:  Share capital   | SEK                             | 630,700,000.—  |
| Statutory reserve   | SEK<br>SEK<br>SEK               | 315,350,000.—<br>946,050,000.—<br>531,943,807.85   |
| The Statement of Income and the Balance Sheet with notes on the following pages are an integral part of the Annual Report.  |                                 | 1,477,993,807.85   |

Stockholm, February 19, 1985

TORE BROWALDH
PER EKSTRÖM
GUNNAR HINDEMARK
ULF LAURIN
BO RYDIN

JAN WALLANDER
MATTS CARLGREN
ERIK GRAFSTRÖM
NILS HOLGERSON
PER LINDBERG
ANDERS WALL
JAN EKMAN
TOM HEDELIUS

TORKEL CARLSSON RUNE GUSTAVSSON BARBRO JOHANSSON PETER POLLAK SVEN ÅGRUP

Presidents

### Stock Information for Svenska Handelsbanken

Svenska Handelsbanken's shares each have a nominal value per share of SEK 20.

Share capital equals a total of SEK 630,700,000.— distributed among four types of shares, namely:

Common stock carries one vote per share, while index and preferred stock carries 1/10 of one vote per share. This means that 81.8% of the share capital is represented by common stock, carrying 97.8% of total voting power.

Svenska Handelsbanken has

|                 | 25,808,900 shares = SEK 516,178,000<br>3,226,100 shares = SEK 64,522,000 |
|-----------------|--|
| Preferred Stock | 1,250,000 shares = SEK 25,000,000  |
|                 | $1,250,000 \text{ shares} = \text{SEK} \ 25,000,000$                     |
|                 | Total SEK 630,700,000  |

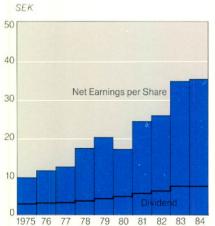
about 66,000 stockholders, a majority of whom are private individuals. As shown in the table below, most of these investors own only a limited number of shares. Among the 54 stockholders owning more than 50,000 shares, there are no private individuals, but a number of insurance com-

panies, investment companies and mutual funds, each of which represents a large number of private individuals.

According to the latest available information, the Bank's stock was held as follows:

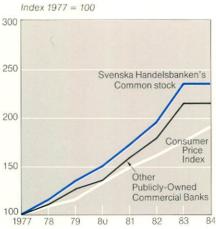
|  | Stockho | lders                                      | S                             | Shares held                           |   |  |  |
|--|---------|--|-------------------------------|---------------------------------------|---|--|--|
| Shares held  | Number  | As per<br>cent of<br>all stock-<br>holders | Number<br>approx<br>Thousands | As per<br>cent of<br>share<br>capital | Average<br>number of<br>shares per<br>stockholder |  |  |
| 1- 100 shares  | 35,538  | 53.9                                       | 1,522                         | 4.8                                   | 43  |  |  |
| 101- 500 shares  | 23,054  | 35.0                                       | 5,296                         | 16.8                                  | 230   |  |  |
| 501- 1,000 shares  | 4,354   | 6.6  | 3,041                         | 9.6                                   | 698   |  |  |
| 1,001-10,000 shares  | 2,783   | 4.2  | 6,016                         | 19.1                                  | 2,162   |  |  |
| 10,001-50,000 shares   | 133     | 0.2  | 2,780                         | 8.8                                   | 20,900  |  |  |
| More than 50,001 shares Old coupon certificates not yet exchanged, | 54      | 0.1  | 12,863                        | 40.8                                  | 238,198   |  |  |
| approximately  |         |  | 17                            | 0.1                                   |   |  |  |
| Total  | 65,916  | 100.0                                      | 31,535                        | 100.0                                 | 478   |  |  |

#### Net Earnings and Dividend per Share of Common Stock

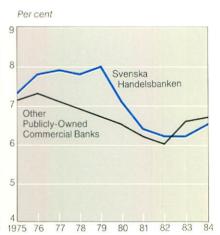


Earnings per share of common stock = Adjusted net income (see defn. p.2) after 50% standard tax deduction. Figures are adjusted for the 1976 bonus issue and the 1979 stock split. Dividend for 1984 as proposed by the Board of Directors.

#### Growth in Dividend



#### **Primary Capital to Total Assets**



Stockholder's Equity and reserves at year-end to total assets at year-end. Total assets include bond portfolio carried at acquisition value.

Ten of the stockholders hold more than 1% each of the common stock:

The Oktogonen Foundation 5.2% The Skandia Group (insurance) 5.1% SPP (pension insurance) 4.8% The Trygg-Hansa Group
(insurance)
Industrivärden
(investment company)
The Folksam Group
(insurance)
Sparbankernas Aktie3.8%
3.8%
3.8%

sparfond (investment fund) 1.6%

Cardo
(investment company) 1.5%
Länsförsäkringsbolagen,
Stockholm (insurance) 1.2%
PKBankens Aktiesparfond
(investment fund) 1.1%

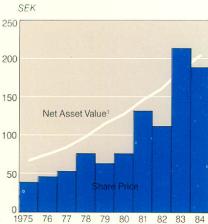
| Selected Financial Data   | 1975         | 1976         | 1977         | 1978         | 1979         | 1980         | 1981         | 1982         | 1983         | 1984       |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------|
| Net Operating Income after Taxes per Share of Common Stock SEK    | 9.70         | 11.50        | 12.50        | 17.40        | 20.10        | 17.10        | 24.30        | 25.80        | 34.70        | 35.20      |
| Dividend per Share of Common Stock SEK                            | 2.80         | 3.10         | 3.20         | 3.70         | 4.30         | 4.80         | 5.50         | 6.25         | 7.50         | 7.50       |
| Dividend Growth %   | 12.0         | 10.7         | 3.2          | 15.6         | 16.3         | 11.6         | 14.6         | 13.6         | 20.0         | 0          |
| Net Asset Value per Share of Common Stock SEK                     | 67           | 75           | 84           | 100          | 116          | 127          | 146          | 160          | 185          | 203        |
| Share Price, Common<br>Stock at Year-EndSEK                       | 39           | 46           | 53           | 76           | 63           | 76           | 132          | 112          | 213          | 189        |
| Share Price, Common<br>Stock to Net Asset Value %                 | 58.2         | 61.8         | 62.8         | 76.2         | 54.4         | 59.7         | 90.5         | 69.9         | 115.1        | 93.1       |
| Primary Capital to Assets The Bank % The Group %                  | 7.3<br>6.4   | 7.8<br>6.9   | 7.9<br>7.0   | 7.8<br>6.9   | 8.0<br>7.1   | 7.1<br>6.4   | 6.4<br>6.0   | 6.2<br>5.7   | 6.2<br>5.7   | 6.5<br>5.6 |
| Return on Stockholders' Equity After Taxes The Bank % The Group % | 15.7<br>16.5 | 16.1<br>17.2 | 15.6<br>17.6 | 18.7<br>21.0 | 18.5<br>20.4 | 13.8<br>15.4 | 17.6<br>19.6 | 17.0<br>18.5 | 23.0<br>23.3 | 20.1 20.8  |
| Dividend to Share Price,<br>Common Stock %                        | 7.2          | 6.7          | 6.1          | 4.9          | 6.8          | 6.3          | 4.2          | 5.6          | 3.5          | 4.0        |
| P/e ratio   | 4.0          | 4.0          | 4.2          | 4.4          | 3.1          | 4.4          | 5.4          | 4.3          | 6.1          | 5.4        |

#### Share Price, Common Stock



Share Price for Svenska Handelsbanken's Common Stock at year-end, after adjustment for the 1976 bonus issue and the 1979 stock split (Year-End, 1975 = 100). Year-end price in 1984 was SEK 189. Affärsvärlden's General Stock Market Index and Bank Stock Index regard quotes at year-end each year. (December 31, 1975 = 100.)

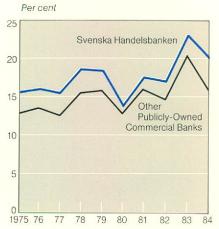
#### Share Price, Common Stock and Net Asset Value at Year-End



Share Price for Svenska Handelsbanken's Common Stock at year-end, after adjustment for the 1976 bonus issue and the 1979 stock split. Net asset value indicates stockholders' equity and reserves after 50% standard tax deduction less share capital represented by preferred and index share capital.

1 = including proposed dividend on common stock

#### Return on Equity After 50% Standard Taxes for the Bank



Equity is defined as stockholders' equity adjusted for new issues plus 50% of reserves at yearend 1983. 1975–81 are adjusted according to accounting rules established in 1982 with regard to realized losses on bonds sold, credit losses and foreign currency gains or losses after devaluations.

## Statement of Income

| OPERATING REVENUE  | 1983<br>SEK<br>in millions        | 1984<br>SEK<br>in millions                        | Change<br>%                  |
|--|-----------------------------------|---|------------------------------|
| Interest income, net Note 1 Commissions Note 2 Net income from real estate Note 3 Other operating revenue Note 4 | 2,546.6<br>757.7<br>59.9<br>135.9 | 2,801.3<br>839.8<br>67.2<br>287.1                 | + 10<br>+ 11<br>+ 12<br>+111 |
| Total operating revenue  | 3,500.1                           | 3,995.3   | + 14                         |
| OPERATING EXPENSE Expense Personnel expense  | 802.0                             | 932.8   | + 16                         |
| Other expenses, except depreciation Note 6 Depreciation Note 7   | 562.9<br>48.9                     | 731.6<br>63.5                                     | + 30<br>+ 30                 |
| Total expense  | 1,413.7                           | 1,727.9   | + 22                         |
| Realized losses on bonds sold Note 8 Credit losses Note 9 Foreign exchange loss on long-term debt Note 10        | 70.6<br>272.0<br>3.0              | 36.5<br>461.0<br>—                                | - 48<br>+ 69<br>-100         |
| Total operating expense  | 1,759.3                           | 2,225.3   | + 26                         |
| NET OPERATING INCOME   | 1,740.7                           | 1,770.0   | + 2                          |
| Extraordinary income   | 169.2<br>168.1                    | 137.9<br>165.3                                    | - 18<br>- 2                  |
| NET INCOME BEFORE ALLOCATIONS AND TAXES  | 1,741.8                           | 1,742.6   | + 0                          |
| Utilization of special investment reserve  Difference between book and straight-line                             |                                   | + 11.0  |                              |
| depreciations  | -                                 | - 7.2   |                              |
| pension commitments  | - 19.1<br>+1,317.2                | - 15.4<br>-                                       |                              |
| for bonds  | -2,340.0<br>- 140.0               | -621.2<br>-402.0<br>-142.0                        |                              |
| NET INCOME BEFORE TAXES  | 559.8                             | 565.9   | + 1                          |
| Taxes Note 14  | - 233.0                           | -220.0  | - 6                          |
| NET INCOME   | 326.8                             | 345.9   | + 6                          |
| At the disposal of the annual General Meeting, including contingency reserve                                     | 593.2<br>203.3<br>389.9           | 735.7<br>203.8 <sup>1</sup><br>531.9 <sup>1</sup> | + 24<br>+ 0<br>+ 36          |

All individual items have been rounded off, so that in some instances column subtotals do not balance.

The original of the Statement of Income, duly signed by the Board of Directors and endorsed by the Auditors, contains exact amounts for the year without comparative figures for prior years.

<sup>&</sup>lt;sup>1</sup> As proposed by the Board of Directors.

## Balance Sheet at December 31

| ASSETS  | 1983<br>SEK<br>in millions   | 1984<br>SEK<br>in millions  | Change %  |
|---|--|---|---|
| Cash. Note 15 Due from domestic financial institutions Note 16 Due from foreign banks Note 16 Certificates of deposit issued by other banks Government securities and bonds Note 17 Loans Note 18 Shares and debentures Note 20 Equipment Note 21 Real estate Note 22 Other assets Note 23  | 1,833<br>4,898<br>8,831<br>233<br>35,458<br>56,783<br>894<br>91<br>244<br>10,428 | 3,067<br>4,837<br>12,747<br>20<br>33,751<br>62,199<br>1,366<br>121<br>251<br>11,673 | + 67<br>- 1<br>+ 44<br>- 91<br>- 5<br>+ 10<br>+ 53<br>+ 32<br>+ 3<br>+ 12 |
| TOTAL ASSETS  | 119,693  | 130,032   | + 9   |
| Collateral pledged  | 80<br>63,853   | 66<br>69,882  | - 17<br>+ 9   |
| LIABILITIES AND STOCKHOLDERS' EQUITY Cashier's checks Deposits Note 24 Certificates of deposit Note 24 Due to domestic financial institutions Note 25 Due to foreign banks Note 25 Long-term debt Note 26 National Savings Account Note 27 Other liabilities Note 27 Special investment reserve Allocation for possible credit losses Note 28 | 507<br>46,058<br>10,136<br>10,240<br>27,534<br>9,112<br>-<br>7,902<br>140<br>395 | 595<br>51,207<br>8,766<br>5,813<br>33,571<br>8,069<br>117<br>12,810<br>271<br>791   | + 17<br>+ 11<br>- 14<br>- 43<br>+ 22<br>- 11<br>+ 62<br>+ 94<br>+100      |
| TOTAL LIABILITIES   | 112,024  | 122,011   | + 9   |
| Reserves for loans and foreign exchange Note 29 Stockholders' equity Note 30  | 6,130<br>1,539   | 6,340<br>1,682  | + 3<br>+ 9  |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY  | 119,693  | 130,032   | + 9   |
| Guarantee obligations   | 12,347<br>3,326<br>—   | 13,272<br>3,750<br>–  | + 7<br>+ 13   |
| and pension foundation) Note 33   | 848  | 937   | + 10  |

All individual items are rounded off, so that in some instances the column subtotals do not balance.

The original Balance Sheet, duly signed by the Board of Directors and endorsed by the Auditors, contains exact amounts for the year without comparative figures for prior years.

# Consolidated Statement of Income

|   | 1000               | 1001                 |             |
|---|--------------------|----------------------|-------------|
|   | 1983<br>SEK        | 1984<br>SEK          | Change      |
| OPERATING REVENUE   | in millions        | in millions          | %           |
| Interest income, net  | 3,340.3            | 3,715.4              | + 11        |
| Commissions Note 2  | 829.1              | 961.3                | + 16        |
| Other operating revenue   | 182.8              | 327.0                | + 79        |
| Total operating revenue   | 4,352.2            | 5,003.7              | + 15        |
| OPERATING EXPENSE   |                    |                      |             |
| Expense   |                    |                      |             |
| Personnel expense   | 922.4              | 1,080.2              | + 17        |
| Other expenses, except depreciation Note 6  | 671.4              | 872.3                | + 30        |
| Depreciation Note 7   | 439.6              | 475.2                | + 8         |
| Total expense   | 2,033.5            | 2,427.6              | + 19        |
| Realized losses on bonds sold Note 8  | 70.6               | 36.5                 | - 48        |
| Credit losses   | 332.7              | 583.4                | + 75        |
| Foreign exchange loss on long-term debt Note 10                                     | 4.1                |                      | -100        |
| Total operating expense   | 2,440.9            | 3,047.5              | + 25        |
| NET OPERATING INCOME  | 1,911.3            | 1,956.2              | + 2         |
|   |                    | 2500<br>20 April 200 |             |
| Extraordinary income  | 171.5              | 117.9                | - 31<br>- 2 |
| Extraordinary expense Note 12   | 168.1              | 165.3                | - 2         |
| NET INCOME BEFORE ALLOCATIONS   |                    | 4 000 0              | 0           |
| AND TAXES   | 1,914.7            | 1,908.8              | - 0         |
| LIVING at an acid investment receive  | _                  | + 11.0               |             |
| Utilization of special investment reserve  Difference between book and depreciation |                    |                      |             |
| according to economic life  |                    | - 19.2               |             |
| Change in difference between book and actual  | 10.1               | - 15.4               |             |
| pension commitments   | - 19.1<br>+1,317.2 | - 13.4               |             |
| Transfer from reserve for bonds   | -2,421.2           | -1,073.0             |             |
| Allocation to special investment reserve Note 13                                    | - 169.5            | - 170.6              |             |
|   | 622.0              | 641.6                | + 3         |
| NET INCOME BEFORE TAXES   | 022.0              | 041.0                | , 5         |
| Taxes Note 14   | - 310.3            | - 291.9              | - 6         |
| Minority interest   | - 2.0              | - 4.7                | +135        |
| NET INCOME  | 309.7              | 345.0                | + 11        |
| NET INCOME  |                    |                      |             |

All individual items have been rounded off, so that in some instances the column subtotals do not balance.

## Consolidated Balance Sheet at December 31

|   | STATE OF THE STATE OF   |   |   |
|---|---|---|---|
| ASSETS  | 1983<br>SEK<br>in millions  | 1984<br>SEK<br>in millions  | Change<br>%   |
| Cash Not Due from banks and other financial institutions Not Bonds Not Loans Not Leasing assets Not Shares and debentures Not Equipment Not Real estate Not Other assets Not              | e 16 13,917<br>e 17 36,081<br>e 18 75,256<br>e 19 1,532<br>e 20 442<br>e 21 127<br>e 22 299 | 3,067<br>20,963<br>34,525<br>84,104<br>1,273<br>653<br>192<br>306<br>12,225 | +67<br>+51<br>- 4<br>+12<br>-17<br>+48<br>+51<br>+ 2<br>+ 2 |
| TOTAL ASSETS  | 141,434   | 157,309   | +11   |
| Collateral pledged  | e 34 3,361<br>e 18 63,853   | 3,320<br>69,882   | - 1<br>+ 9  |
| LIABILITIES AND STOCKHOLDERS' EQUITY  |   |   |   |
| Cashier's checks Deposits and CDs Due to banks and other financial institutions Long-term debt Other liabilities Not Special investment reserve Allocation for possible credit losses Not | e 25 39,166<br>e 26 18,199<br>e 27 10,110<br>170  | 595<br>70,058<br>45,682<br>17,155<br>14,175<br>328<br>845                   | +17<br>+ 8<br>+17<br>- 6<br>+40<br>+94<br>+97               |
| TOTAL LIABILITIES   | 133,198   | 148,838   | +12   |
| Reserves Not Minority interest Stockholders' equity Not   | 39  | 6,708<br>16<br>1,747  | + 2<br>-59<br>+ 7   |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY  | 141,434   | 157,309   | +11   |
| Guarantee obligations   | 3,326   | 14,982<br>3,750<br>—  | + 5<br>+13<br>-   |
| and pension foundation)   | e 33 848  | 937   | +10   |

All individual items have been rounded off, so that in some instances the column subtotals do not balance.

## Accounting Principles

#### Changes in Principles

In accordance with recommendations from the Bank Inspection Board, the balance of capital gains and losses from the sale of commercial bonds is included as of 1984 in other operating revenue. Previously, this item was classified as a commission. The comparable figures for 1983 have been changed accordingly. The exact amounts are presented in the notes.

#### Principles of Consolidation

The Group includes all companies where Svenska Handelsbanken has directly or indirectly more than 50% of the total voting power. The shares of the subsidiaries in the balance sheet are thus eliminated against equity in the subsidiaries at the time of investment. Group equity consists of the Parent Company's equity, plus the portion of subsidiaries' equity which has been added since the date of acquisition.

Assets, liabilities and untaxed reserves in the foreign subsidiaries' balance sheets are translated at current value, while equity is translated at its value at the time of investment or gain. The foreign subsidiaries' statements of income have been translated at the average rate of exchange during the year. This method leads to a conversion loss which has been reduced by unrealized foreign exchange gains in the Parent Company and the balance has been deducted from the Group's stockholders' equity.

The financial statements for individual subsidiaries outside Sweden follow the prevailing accounting principles for the countries where they are located. Three-year averages for credit losses and country risks have, however, been subtracted from net operating income in compliance with Swedish accounting principles. The Parent Company has also made an allocation for subsidiaries' country risks as re-

quired by Swedish accounting regulations. These regulations are generally more stringent than in other countries.

#### **Foreign Currency Conversion**

Assets and liabilities not denominated in Swedish kronor have in most cases been translated at current value, an average of bid and ask rates on the official exchange rate list on closing-day. Exceptions to this rule are as follows:

- shares in subsidiaries have been valued at the exchange rate at the time of investment or acquisition
- cash not denominated in Swedish kronor has been valued at the bid rate on closing-day
- subordinated debentures not denominated in Swedish kronor have been valued either at acquisition value or at current value, whichever is least
- subordinated loan capital not denominated in Swedish kronor has been valued either at acquisition value or at current value, whichever is greatest
- forward contracts not denominated in Swedish kronor have been valued at the prevailing foreign exchange rate for forward contracts with a corresponding remaining maturity

#### Depreciation

Straight-line depreciation is applied to equipment, at a rate of 20% of acquisition value per year. Real estate is amortized by the highest possible annual amount allowed by tax regulations. Real estate utilized for the protection of claims is not amortized at all. Leasing assets are written off progressively, accordding to various components of the individual agreement (acquisition value, maturity, interest rate, and residual value).

In 1984, an extra depreciation of equipment by SEK 11 million has been effected by utilizing the investment reserve.

#### Credit Losses

Credit losses signifies the balance of actual credit losses and recoveries plus allocations for possible credit losses including allocations for country risks. This definition follows the recommendations of the Bank Inspection Board. A three-year average of past credit losses has been deducted from net operating income.

#### Losses on Bonds Sold

Bonds are defined as bonds intended for permanent possession. A three-year average of previous years' capital gains and or losses has been deducted from net operating income.

#### Reserves

Non-taxable reserves for loans, bonds and foreign exchange are listed under the item allocation of profit. Actual credit losses and the allocations for possible credit losses and country risks are deducted from the reserve for loans, while recoveries are credited. A three-year average of the abovementioned items has been deducted from net operating income and added to the reserve for loans.

The balance from the sale of bonds is credited or debited the reserve for bonds. The reserve also includes a three-year average of bond losses which has been deducted from net operating income.

## Notes to Statements of Income and Balance Sheets

|   |   | 1983   |  |   | 1984   |   |
|---|---|--|--|---|--|---|
| Note 1: Interest Income, net  | Average-<br>balance<br>SEK  | SEK  | terest %   | Average<br>balance<br>SEK   | SEK  | erest %   |
| Svenska Handelsbanken  Cash and cash reserve  Due from domestic financial institutions  Due from foreign banks  Bonds and other fixed interest securities  Loans – in Swedish kronor  Loans – in foreign currency  Other assets | in millions i<br>809<br>4,735<br>9,855<br>34,019<br>30,719<br>24,048<br>1,032 | n millions<br>19.6<br>511.6<br>624.4<br>3,993.9<br>4,193.5<br>2,542.6<br>3.7 | 2.42<br>10.80<br>6.34<br>11.74<br>13.65<br>10.57         | in million<br>643<br>4,357<br>13,316<br>32,986<br>32,699<br>25,838<br>1,365 | s in millions<br>  | 10.67<br>7.39<br>11.82<br>13.85<br>10.97                  |
| A. Total Assets  Deposits in Swedish kronor  Certificates of deposit in Swedish kronor  | 105,217<br>41,035<br>8,208  | 11,889.3<br>3,813.0<br>941.7   | 11.30<br>9.29<br>11.47                                   | 111,204<br>41,021<br>9,441  | 12,713.0<br>3,911.7<br>1,086.9                                       | 11.43<br>9.54<br>11.51                                    |
| Deposits in foreign currency  | 49,243<br>4,583<br>910  | 4,754.7<br>421.8<br>80.7   | 9.66<br>9.20<br>8.87                                     | 50,462<br>6,098<br>1,622  | 4,998.6<br>636.9<br>169.9  | 9.91<br>10.44<br>10.47                                    |
| Due to domestic financial institutions  | 5,493<br>6,326<br>27,898<br>2,918<br>263<br>973<br>4,999<br>743               | 502.5<br>622.0<br>2,410.5<br>320.4<br>26.8<br>120.1<br>572.1<br>13.6         | 9.15<br>9.83<br>8.64<br>10.98<br>10.18<br>12.35<br>11.44 | 7,720<br>5,053<br>30,659<br>2,584<br>255<br>1,208<br>4,249<br>1,548         | 806.8<br>404.4<br>2,738.1<br>292.5<br>27.4<br>144.8<br>485.8<br>13.3 | 10.45<br>8.00<br>8.93<br>11.32<br>10.77<br>11.98<br>11.43 |
| B. Total Liabilities  | 98,856<br>6,361   | 9,342.7  | 9.45   | 103,738<br>7,466  | 9,911.7  | 9.55  |
| C. Total Liabilities and Stockholders' Equity . Interest income, net  | 105,217   | 9,342.7<br>2,546.6   | 8.88<br>1.85<br>2.42<br>8.69                             | 111,204   | 9,911.7<br>2,801.3   | 8.91<br>1.88<br>2.52<br>9.01                              |

Cash and cash reserve: The average cash reserve requirement during 1984 has been 1% (1.2%). Interest has been earned on assets corresponding in amount to the cash reserve. This interest earned was netted against the bank's additional revenue from an increase in overdraft checking account rates which was initiated in 1982 by the Riksbank and has since been maintained.

Due from domestic financial institutions: About half of this item consists of claims on Swedish banks and financial institutions in foreign currency.

Bonds and other fixed interest securities: After suspension of the liquidity reserve ratio requirement in September, 1983, the bank has no obligation to increase ownership of priority government securities. The bond portfolio has been reduced during 1984. By changing the content of the portfolio, the return has been raised from 11.74% to 11.82%.

Loans in Swedish kronor: Lending has been curtailed in accordance with recommendations from the Riksbank. The increase in average balance 1983–1984 was 6%. Interest on loans includes com-

mitment fees on contractual credits equalling 0.39%, as well as the increase in overdraft checking account interest rates mentioned under cash and cash reserve. The major portion of these interest revenues has been foregone in the form of a reduction in the Riksbank of the yield from cash reserve.

Other assets: Shares, participations, real estate, equipment and subordinated debentures.

Deposits and certificates of deposit in Swedish kronor: Interest fell by 0.07% units in relation to the discount rate. The more expensive deposits in the form of deposits on special terms and certificates of deposit became less expensive relative to the discount rate and constituted a smaller portion of total deposits. Interest on other deposits increased relative to the discount rate. In particular, interest rose on checking deposits.

Deposits and certificates of deposits in foreign currency: The large increase in deposits in foreign currency is a result of the expanded use of US commercial papers as a source of refinancing in foreign currency. Due to domestic financial institutions: Deposits from Swedish financial institutions as well as short-term borrowings from the Riksbank and other domestic banks. Interest fell markedly, since total short-term deposits were lower than in 1983.

Bonds: Mainly medium-term bank bonds in foreign currency.

Domestic refinancing loans: Refinancing of loans with the National Pension Fund as well as refinancing of export credits.

Other liabilities: Cashier's checks, secured loans in bank real estate, as well as the balance between the clearance account and the profit account.

| The Group  | 1983<br>SEK<br>in millions        | 1984<br>SEK<br>in millions        | Change<br>%              |
|--|-----------------------------------|-----------------------------------|--------------------------|
| Svenska Handelsbanken Sigab Svenska Finans including leasing charges Other | 2,546.6<br>129.0<br>574.3<br>90.4 | 2,801.3<br>155.9<br>664.6<br>93.6 | +10<br>+20<br>+16<br>+ 4 |
|  | 3,340.3                           | 3,715.4                           | +11                      |

Other companies include Svenska International Ltd., London, with a clear improvement, and Svenska Handelsbanken S.A., Luxembourg, with a less satisfactory development relative to last year.

#### Note 2: Commissions

#### Svenska Handelsbanken

| Domestic lending          | 131.7<br>203.0 | 132.9<br>204.8 | + 1<br>+ 1 |
|---------------------------|----------------|----------------|------------|
| Trust and legal services  | 68.8           | 77.1           | +12        |
| Other domestic operations | 90.1           | 115.3          | +28        |
| International operations  | 264.1          | 309.7          | +17        |
|                           | 757.7          | 839.8          | +11        |

Net profit from commercial bond trading is included in other operating revenue and not among brokerage commissions. Information for 1983 has been adjusted with regard to the change in accounting methods. The commissions on stock transactions increased, while commissions on bond transactions decreased. The latter has been gradually replaced by the spread between bid and ask quotes.

As for commissions from international operations, foreign exchange trading profits increased by slightly more than 20%. Commissions from letters of credit also rose significantly.

The major increase in other domestic commissions is due to the increased charges for bank safe-deposit boxes and to the fees for administering National Savings Accounts.

#### The Group

| Svenska Handelsbanken | 729.2 | 822.4 | + 13 |
|-----------------------|-------|-------|------|
|                       | 75.0  | 88.4  | + 18 |
|                       | 24.9  | 50.5  | +103 |
|                       | 829.1 | 961.3 | + 16 |

The significant increase in commissions for other subsidiaries can be attributed mainly to Svenska International Ltd., London.

#### Note 3: Net Income from Real Estate

#### Svenska Handelsbanken

| Rental income | 87.1 | 94.2 | + 8 |
|---------------|------|------|-----|
|               | 9.9  | 9.2  | - 7 |
|               | 17.4 | 17.9 | + 3 |
|               | 59.9 | 67.2 | +12 |

| Note 4: Other Operating Revenue  Svenska Handelsbanken  Dividends from subsidiaries:                          | 1983<br>SEK<br>in millions   | 1984<br>SEK<br>in millions    | Change %                     |
|---|------------------------------|-------------------------------|------------------------------|
| Svenska Finans AB Sigab Other subsidiaries  | 18.0<br>38.0<br>5.5          | 16.2<br>40.0<br>8.2           | - 10<br>+ 5<br>+ 49          |
|   | 61.5                         | 64.4                          | + 5                          |
| Dividends from other companies  | 10.6<br>48.9<br>14.8         | 10.7<br>196.1<br>15.9         | + 1<br>+301<br>+ 7           |
|   | 135.9                        | 287.1                         | +111                         |
| Dividends from subsidiaries applies to 1984. A more detailed description of dividends is included on page 40. |                              |                               |                              |
| The Group   |                              |                               |                              |
| Rental income Dividends Net profit from commercial bond trading Other revenue                                 | 32.8<br>10.6<br>73.7<br>65.7 | 77.3<br>20.8<br>208.9<br>20.0 | +136<br>+ 96<br>+183<br>- 70 |
|   | 182.8                        | 327.0                         | + 79                         |

#### Note 5: Personnel Expense

#### Svenska Handelsbanken

| Salaries and remunerations.  Pension costs  Social charges  Other personnel costs | 558.2 | 642.3 | +15 |
|---|-------|-------|-----|
|   | 110.6 | 135.7 | +23 |
|   | 94.1  | 104.1 | +11 |
|   | 39.1  | 50.7  | +30 |
|   | 802.0 | 932.8 | +16 |

The average number of employees increased by 174 (3.4%) to 5,353 individuals. The number of hours worked rose by 4.1% to 8,900,000.

Remunerations amounting to SEK 12.6 million (SEK 10.2 million) to the Central Board of Directors, to the Regional Boards of Directors, and to high-level officers of the Bank at the central office and in the regional bank divisions are included in salaries and remunerations.

Salaries to all other employees were SEK 617.5 million (SEK 537.9 million). Renumeration to the Boards at branch offices, salaries to restaurant and cleaning

personnel and changes in the reserve for vacation bonuses, equalling a total of SEK 12.2 million (SEK 10 million) are also included. Pension costs are shown according to the Bank Inspections Board's guidelines, which are based upon the Association of Authorized Public Accountants' recommendation number 4. The return on the pension fund's and the pension foundation's investments did not cover pension costs for the retirement plan within the Parent Company, as they did in 1983. The differential equalled SEK 7 million and is included among pension costs, which also include fees for supplementary pensions (ATP), social security and partial retirement.

#### The Group

| Svenska Handelsbanken | 802.0<br>3.9 | 932.8         | +16<br>+15 |
|-----------------------|--------------|---------------|------------|
| Sigab                 | 94.2         | 109.5<br>33.4 | +16<br>+50 |
|                       | 922.4        | 1,080.2       | +17        |

The relatively large increase in the other category mainly represents increases in personnel expenses at Svenska International Ltd., London.

| Note 6: Other Expenses, except Depreciation      | 1983<br>SEK | 1984<br>SEK | Change |
|--|-------------|-------------|--------|
| Svenska Handelsbanken                            | in millions | in millions | %      |
| Rent and expenses for premises                   | 177.2       | 210.4       | +19    |
| Telephone, cables, postage, and transport        | 58.9        | 76.2        | +29    |
| Equipment rental, computer services, maintenance | 93.4        | 123.7       | +32    |
| Purchased services                               | 78.1        | 122.3       | +57    |
| Procurement                                      | 38.2        | 45.4        | +19    |
| Other expenses                                   | 117.1       | 153.6       | +31    |
|  | 562.9       | 731.6       | +30    |

Rental costs for the Bank's own real estate properties (directly-owned and owned through the Bank's real estate subsidiaries) of SEK 77.6 million (SEK 70.5 million) are included under rent and expenses.

Purchased services consist partly of costs for services supplied by institutions used by all commercial banks, such as Bank Giro and the automatic teller machine system, and partly of costs for consultants, mainly for computer systems.

#### The Group

| Svenska Handelsbanken | 519.4<br>1.6 | 722.5<br>2.5 | +39<br>+56 |
|-----------------------|--------------|--------------|------------|
| Svenska Finans        | 116.6        | 110.4        | - 5        |
| Other                 | 33.8         | 36.9         | + 9        |
|                       | 671.4        | 872.3        | +30        |

#### Note 7: Depreciation

| Svenska Handelsbanken     |             |             |            |
|---------------------------|-------------|-------------|------------|
| Depreciation on equipment | 42.7<br>6.2 | 56.5<br>7.0 | +32<br>+14 |
|                           | 48.9        | 63.5        | +30        |

Equipment is written off by 20% of its acquisition value yearly, which is estimated to correspond to its

economic life. Real estate properties are amortized by the largest amount permitted by tax regulations.

#### The Group

| Leasing assets Machines and equipment Real estate Goodwill | 378.2 | 396.4 | + 5 |
|--|-------|-------|-----|
|  | 51.9  | 67.4  | +30 |
|  | 7.4   | 8.3   | +12 |
|  | 2.1   | 3.1   | +48 |
|  | 439.6 | 475.2 | + 8 |

Leasing assets are written off progressively according to the individual agreement's components (acquisition value, maturity, interest, and residual value). Machines and equipment are written off by 20% of

their acquisition value yearly, which is estimated to correspond to their economic life. Real estate properties are amortized by the largest amount permitted by tax regulations.

#### Note 8: Realized Losses on Bonds Sold

A three-year average of net losses on bonds sold is deducted from net operating income. See Note 29.

#### Note 9: Credit Losses

Credit losses consist of the average net actual and possible credit losses and recovered write-offs for the last three years. A provision for country risks is

included among possible losses according to the Bank Inspection Board's stipulations. Actual credit losses are shown in Note 29.

#### Note 10: Foreign Exchange Loss on Long-Term Debt

Foreign exchange losses on long-term debt in 1983 mainly refer to borrowings for stock investments in affiliated foreign banks.

| Note 11: Extraordinary Income  | 1983<br>SEK                 | 1984<br>SEK               | Change                 |
|--|-----------------------------|---------------------------|------------------------|
| Svenska Handelsbanken  | in millions                 | in millions               | %                      |
| Capital gains on stocks sold Capital gains on real estate sold Surplus from pension fund and foundation Group contribution from Sigab  | 135.3<br>21.3<br>12.5       | 117.1<br>0.8<br>-<br>20.0 | - 13<br>- 96<br>-100   |
|  | 169.2                       | 137.9                     | - 18                   |
| Capital gains from stocks sold refers to capital gains of SEK 97.5 million from the sale of part of shareholdings in Nordfinanz-Bank Zürich and capital gains of SEK 19.6 million from the sale of shareholdings in Sigab. |                             |                           |                        |
| The Group  |                             |                           |                        |
| Capital gains on stocks sold   | 135.3<br>23.6<br>12.5       | 117.1<br>0.8<br>—         | - 13<br>- 97<br>-100   |
|  | 171.5                       | 117.9                     | - 31                   |
| Note 12: Extraordinary Expense   |                             |                           |                        |
| Svenska Handelsbanken and the Group  |                             |                           |                        |
| Transfer to the staff-owned Oktogonen Foundation Allocation to the Svenska Handelsbanken Innovation Fund Deficit on sale of stock Extra allocation for country risks   | 51.3<br>8.0<br>8.8<br>100.0 | 57.3<br>8.0<br>—<br>100.0 | + 12<br>-<br>-100<br>- |
|  | 168.1                       | 165.3                     | - 2                    |
|  |                             |                           |                        |

The allocation to the Oktogonen Foundation is justified by the Bank showing better profitability than the average for other publicly-owned commercial banks.

The additional allocation for country risks is made above and beyond the reserve recommended by the Bank Inspection Board.

#### Note 13: Allocation to the Special Investment Reserve

The allocation corresponds to the deposit in the special investment account in the Riksbank, which the Bank is required to make by law.

#### Note 14: Taxes

#### Svenska Handelsbanken

| Government and local government income taxes | 205.0<br>28.0 | 220.0 | + 7<br>-100 |
|--|---------------|-------|-------------|
|  | 233.0         | 220.0 | - 6         |

The allocation to the reserve for bonds made necessary by the developments in market values for bonds,

have exempted the Bank from the profit- sharing tax for 1984.

#### The Group

| Government and local government income taxes | 269.3 | 287.9 | + 7  |
|--|-------|-------|------|
| Provisional income tax                       | 41.0  | _     | -100 |
| Profit-sharing tax                           | -     | 4.0   |      |
|  | 310.3 | 291.9 | - 6  |

#### Note 15: Cash

#### Svenska Handelsbanken and the Group

| Banknotes and coins | 693<br>1,140 | 908<br>2,159 | ++ | 31<br>89 |
|---------------------|--------------|--------------|----|----------|
|                     | 1,833        | 3,067        | +  | 67       |

| Note 16: Due from Domestic Financial Institutions and Foreign Banks Svenska Handelsbanken Domestic Financial Institutions | 1983<br>SEK<br>in millions | 1984<br>SEK<br>in millions | Change %      |
|---|----------------------------|----------------------------|---------------|
| The Riksbank  | 9<br>42                    | 145<br>145                 | + 245         |
| Banks, in foreign currency  | 944                        | 877<br>1.171               | - 7<br>- 44   |
| Banks, in Swedish kronor  | 2,077<br>2                 | 67                         |               |
| Other, in foreign currency  | 1,345<br>479               | 1,081<br>1,350             | - 20<br>+ 182 |
| Total, domestic financial institutions  | 4,898                      | 4,837                      | - 1           |

The current cash reserve requirement obliges banks to hold 1% of all deposits, including certificates of deposit, bank bonds and debts to other financial institutions in Swedish kronor. Since cash holdings can be deducted from the reserve requirement, the net

deposit under the cash reserve requirement was SEK 0 million (SEK 3 million). Deposits to the mandatory special investment account in the Riksbank equalled SEK 129 million and in the liquidity account, SEK 16 million.

| Due from foreign banks In foreign currency In Swedish kronor                              |                                     | 7,823<br>1,008                       | 11,731<br>1,015                                | + 50<br>+ 1                        |
|---|-------------------------------------|--------------------------------------|--|------------------------------------|
| Total, foreign banks  |                                     | 8,831                                | 12,747   | + 44                               |
| The Group   |                                     |                                      |  |                                    |
| The Riksbank and the National Debt Office Domestic banks                                  |                                     | 51<br>3,059<br>2,234<br>8,340<br>233 | 313<br>2,887<br>2,270<br>15,473<br>20          | +513<br>- 6<br>+ 2<br>+ 86<br>- 91 |
|   |                                     | 13,917                               | 20,963   | + 51                               |
| Not 17: Government Securities and Bonds   | 1983<br>Acquisition<br>value<br>SEK | 1983<br>Market<br>value<br>SEK       | 1984<br>Acquisition<br>value<br>SEK            | 1984<br>Market<br>value<br>SEK     |
| Svenska Handelsbanken   | in millions                         | in millions                          | in millions                                    | in millions                        |
| Issued by: Government  Mortgage institutions Local authorities and institutions financing | 24,935<br>9,239                     | 25,414<br>8,843                      | 20,949<br>11,073                               | 20,841<br>10,518                   |
| local authorities   | 195                                 | 196                                  | 229  | 235                                |
| corporations  | 899                                 | 907                                  | 1,991  | 1,990                              |
| Total domestic  | 35,267<br>191                       | 35,359<br>188                        | 34,242<br>169                                  | 33,583<br>168                      |
| Total   | 35,458<br>—                         | 35,547                               | 34,411<br>659                                  | 33,751                             |
| Total book value  | 35,458                              |                                      | 33,751   |                                    |
| Distribution of bond portfolio according to   |                                     |                                      | 1984<br>Nominal<br>value<br>SEK<br>in millions | %<br>of portfolio                  |
| Less than 1 year  |                                     |                                      | 4,889<br>7,647<br>14,239<br>8,138              | 14<br>22<br>41<br>23               |
|   |                                     |                                      | 34,914   | 100                                |
| Average remaining maturity  Average coupon interest                                       |                                     |                                      | 7.2 yrs.<br>11.73 %                            |                                    |

| The Group   | 1983<br>SEK<br>in millions | 1984<br>SEK<br>in millions | Change %             |
|---|----------------------------|----------------------------|----------------------|
| Book value Svenska Handelsbanken  | 34,754<br>1,083            | 32,983<br>1,208            | - 5<br>+12           |
| Svenska Handelsbanken S.A., Luxembourg  | 244<br>36,081              | 334<br>34,525              | +37                  |
| Note 18: Loans  |                            |                            |                      |
| Svenska Handelsbanken   |                            |                            |                      |
| Amount utilized   |                            |                            |                      |
| Priority construction loans   | 4,839<br>26,963<br>24,980  | 4,355<br>30,039<br>27,805  | - 10<br>+ 11<br>+ 11 |
| Total loans   | 56,783<br>5,421            | 62,199<br>6,200            | + 10<br>+ 14         |
| Amount granted  |                            |                            |                      |
| Total loans   | 63,853<br>12,491           | 69,882<br>13,883           | + 9 + 11             |
| The Group   |                            |                            |                      |
| Svenska Handelsbanken   | 56,634<br>8,192<br>5,134   | 62,190<br>9,338<br>5,527   | + 10<br>+ 14<br>+ 8  |
| Other   | 5,296<br>75,256            | 7,049<br>84,104            | + 33 + 12            |
|   | 75,250                     | 04,104                     | 1 12                 |
| Note 19: Leasing Assets   |                            |                            |                      |
| The Group   |                            |                            |                      |
| Acquisition value   | 1,727                      | 1,903<br>761               | + 10 + 16            |
| Residual value after depreciation according to economic life Accumulated depreciation in excess of depreciation according | 1,071                      | 1,142                      | + 6                  |
| to economic life  | -<br>461                   | 10<br>141                  | - 69                 |
| Advance on investment credits   | 1,532                      | 1,273                      | - 17                 |
| Note 20: Shares and Debentures  |                            |                            |                      |
| Svenska Handelsbanken   |                            |                            |                      |
| Current Assets  |                            |                            |                      |
| Inventory of stocks in brokerages   | 19                         | 39<br>32                   | +104                 |
| Stocks under issue  | 112                        | 328                        | +192                 |
| Total current assets  | 131                        | 398                        | +203                 |
| Fixed Assets Stocks in subsidiaries in Sweden   | 150<br>285                 | 206<br>495                 | + 37<br>+ 74         |
| Residential property participations   | 2<br>94                    | 2<br>94                    | =                    |
| Stocks in foreign banks Stocks in other companies Debentures and special guarantees in Swedish subsidiaries               | 180<br>16<br>35            | 122<br>16<br>33            | - 33<br>- 6          |
| Total fixed assets  | 762                        | 968                        | + 27                 |
| Total shares and debentures   | 894                        | 1,366                      | + 53                 |
| Shares shown as fixed assets are specified on page 40   |                            |                            |                      |

| The Group Svenska Handelsbanken  | 1983<br>SEK<br>in millions | 1984<br>SEK<br>in millions | Change %             |
|--|----------------------------|----------------------------|----------------------|
| Svenska Finans . Svenska Handelsbankens Fondservice Svenska International Ltd., London . | 430<br>7<br>4<br>1         | 635<br>4<br>8<br>6         | + 48<br>- 43<br>+100 |
|  | 442                        | 653                        | + 48                 |
| Note 21 : Equipment  |                            |                            |                      |
| Svenska Handelsbanken  |                            |                            |                      |
| Residual value after straight-line depreciation  | 94                         | 131                        | + 40                 |
| depreciation   | _ 3                        | - 10                       | +317                 |
| Book value   | 91                         | 121                        | + 32                 |
| The Group  |                            |                            |                      |
| Residual value after straight-line depreciation  | 130                        | 202                        | + 55                 |
| depreciation   | _ 3                        | - 10                       | +233                 |
| Book value   | 127                        | 192                        | + 51                 |
| Note 22: Real Estate   |                            |                            |                      |
| Svenska Handelsbanken  |                            |                            |                      |
| Acquisition value  | 343<br>- 62                | 357<br>- 70                | + 4<br>+ 12          |
| Residual value after straight-line depreciation  | 281                        | 287                        | + 2                  |
| depreciation   | 37                         | - 36                       | - 3                  |
| Book value   | 244<br>291                 | 251<br>294                 | + 3<br>+ 1           |

Real estate property primarily includes Bank premises, i.e. property acquired for Bank branch offices. In addition, 60 (32) properties have been taken over by default, with a book value of SEK 9.9 million (SEK 8.4 million), and a tax assessment value of SEK 9.1 million (SEK 6.1 million).

This year two (five) properties with a book value of SEK 0 million (SEK 12.6 million) have been sold with a total capital gain of SEK 0.8 million (SEK 21.3 million). (See note 11)

#### The Group

| ■ : 보기   5개   12   : 54   55   56   57   58   58   58   58   58   58   58 |                         |                       |                     |
|---|-------------------------|-----------------------|---------------------|
| Acquisition value   | 400<br>10<br>-111       | 415<br>10<br>-119     | + 4<br>-<br>+ 7     |
| Book value  | 299<br>364              | 306<br>368            | + 2 + 1             |
| Note 23: Other Assets   |                         |                       |                     |
| Svenska Handelsbanken   |                         |                       |                     |
| Accrued interest and commissions Broker settlements Other accounts        | 3,308<br>5,857<br>1,264 | 3,206<br>7,796<br>671 | - 3<br>+ 33<br>- 47 |
|   | 10,428                  | 11,673                | + 12                |

Broker settlements refer to completed but still unsettled transactions involving bonds (SEK 7,384 million) and stocks (SEK 412 million).

| The Group Svenska Handelsbanken Sigab Svenska Finans Svenska Handelsbanken S.A., Luxembourg Other  Consolidated goodwill equalling SEK 15.7 million (SEK 8.4 million) is included in the total amount.  Note 24: Deposits and Certificates of Deposits              | 1983<br>SEK<br>in millions<br>10,285<br>189<br>65<br>1,062<br>346<br>11,947 | 1984<br>SEK<br>in millions<br>11,508<br>210<br>74<br>284<br>149<br>12,225 | Change<br>%<br>+ 12<br>+ 11<br>+ 14<br>- 73<br>- 57<br>+ 2 |
|---|---|---|--|
| Svenska Handelsbanken  Deposits  Deposits on special terms  Deposits in foreign currency  | 5,982<br>5,866  | 7,316<br>5,746  | + 22<br>- 2  |
| Other deposits  Checking accounts Universal accounts Other  Total other deposits  | 4,059<br>22,731<br>7,420<br>34,210  | 6,400<br>24,274<br>7,470<br>38,144  | + 58<br>+ 7<br>+ 1<br>+ 11                                 |
| Total deposits  | 46,058  | 51,207  | + 11   |
| Certificates of Deposit  In foreign currency In Swedish kronor.  Total certificates of deposit  The Bank's share of total domestic commercial banks' outstanding CDs in Swedish kronor was 38% (41%) at year-end.   | 995<br>9,141<br>10,136  | 1,554<br>7,211<br>8,766   | + 56<br>- 21<br>- 14                                       |
| The Group  Deposits and Certificates of Deposit  Svenska Handelsbanken  | 55,964  | 59,775  | + 7  |
| Svenska Finans  | 4,942<br>3,704<br>6<br>64,616   | 5,980<br>3,590<br>713<br>70,058   | + 21<br>- 3<br>  |
| Note 25: Due to Domestic Financial Institutions and Foreign B   |   | 70,000  |  |
| Svenska Handelsbanken  Domestic Financial Institutions The Riksbank National Debt Office Banks, in foreign currency Banks, in Swedish kronor Savings and cooperative banks Other in foreign currency Other in Swedish kronor  Total domestic financial institutions | 6,415<br>3<br>41<br>2,065<br>5<br>35<br>1,675                               | 124<br>1<br>188<br>3,046<br>568<br>103<br>1,784<br>5,813                  | - 98<br>- 74<br>+358<br>+ 47<br>- +195<br>+ 6              |

Deposits on special terms constituted SEK 473 million (SEK 661 million) of total due to other financial institutions.

| 1983   1984   Change   Foreign bariks   In millions   In |  |        |  |      |
|--|--|--------|--|------|
|  |  | 1983   | 1984   |      |
| In foreign currency  |  |        |  |      |
| In Swedish kronor.   1412   1,733   + 228   27,534   33,571   + 228   27,534   33,571   + 228   27,534   33,571   + 228   27,534   33,571   + 228   27,534   33,571   + 228   27,534   33,571   + 228   27,534   33,571   + 228   27,534   33,571   + 228   27,534   33,571   + 228   27,534   33,571   + 228   27,534   33,571   + 228   27,534   33,571   + 228   27,534   33,571   + 228   27,534   33,571   + 228   27,534   33,571   + 228   27,534   33,571   + 228   27,534   33,571   + 228   27,534   33,571   + 228   27,534   33,571   + 238   27,534   33,571   + 238   27,534   27,5 |  |        |  |      |
| Pediscounted bills of exchange   | In Swedish kronor  |        |  |      |
| Note    | Rediscounted bills of exchange                                   |        |  |      |
| Svenska Handelsbanken   32,167   35,088   + 9   Svenska Handelsbanken   5.4,100   + 16   |  | 27,534 | 33,571   | + 22 |
| Svenska Handelsbanken   32,167   35,088   + 9   Svenska Handelsbanken S.A., Luxembourg   6,999   8,109   + 16   Cher   - 2,485   - 2,485   - 2,485   The other category refers primarily to Svenska International Ltd., London and Svenska Handelsbanken Asia Ltd., Singapore.    Note 26: Long-term Debt  | The Consum   |        |  |      |
| Svenska Handelsbanken S.A., Luxembourg         6,999         8,109         + 16           Other         2,485         + 17           The other category refers primarily to Svenska International Ltd., London and Svenska Handelsbanken Asia Ltd., Singapore.         Verification State Sta  |  |        |  |      |
| Other         —         2,485           The other category refers primarily to Svenska International Ltd., London and Svenska Handelsbanken Asia Ltd., Singapore.         Svenska Handelsbanken           Note 26: Long-term Debt         Svenska Handelsbanken           Bonds in foreign currency         2,802         2,369         — 15           Bonds in Swedish kronor         123         120         — 2           Total bonds         2,925         2,489         — 15           Subordinated loans in foreign currency         1,132         1,171         + 3           Subordinated loans in foreign currency         1,132         1,171         + 3           Subordinated loans in foreign currency         264         241         — 9           Total subordinated loans in Swedish kronor         264         241         — 9           Total subordinated loans         1,396         1,411         + 1           Refinancing of export credits with the National Pension Fund and AB Svensk Exportkredit in foreign currency         888         987         + 11           in Swedish kronor         208         155         — 25           Total refinancing of export credits         1,096         1,142         + 4           Mortgage loans in own real estate         67         41         — 39 <t< td=""><td>Svenska Handelsbanken S. A. Luvembourg</td><td></td><td></td><td></td></t<>  | Svenska Handelsbanken S. A. Luvembourg                           |        |  |      |
| The other category refers primarily to Svenska International Ltd., London and Svenska Handelsbanken Asia Ltd., Singapore.   Note 26: Long-term Debt  |  |        |  | + 16 |
| The other category refers primarily to Svenska International Ltd., London and Svenska Handelsbanken Asia Ltd., Singapore.   Note 26: Long-term Debt  |  | 39.166 | to the second se | + 17 |
| Note 26: Long-term Debt  | The other category refers primarily to Svenska Inter-            |        |  |      |
| Note 26: Long-term Debt   Svenska Handelsbanken   Summer Debt   Svenska Handelsbanken   Summer Debt   Summer Deb | national Ltd., London and Svenska Handelsbanken                  |        |  |      |
| Sevenska Handelsbanken   | Asia Ltd., Singapore.  |        |  |      |
| Sevenska Handelsbanken   | Note 26: Long term Debt  |        |  |      |
| Bonds in foreign currency         2,802         2,369         - 15           Bonds in Swedish kronor         123         120         - 2           Total bonds         2,925         2,489         - 15           Subordinated loans in foreign currency         1,132         1,171         + 3           Subordinated loans in Swedish kronor         264         241         - 9           Total subordinated loans in Swedish kronor         264         241         - 9           Total subordinated loans in Swedish kronor         3,628         2,986         - 18           Refinancing loans from the National Pension Fund         3,628         2,986         - 18           Refinancing of export credits with the National Pension Fund and AB Svensk Exportkredit         888         987         + 11           in Foreign currency         88         987         + 11           in Swedish kronor         208         155         - 25           Total refinancing of export credits         1,096         1,142         + 4           Mortgage loans in own real estate         67         41         - 39           Total refinancing of export credits         9,112         8,069         - 11           Bonds and subordinated loan capital are specified on page 39:         - 12         <  | Note 26: Long-term Dept  |        |  |      |
| Bonds in Swedish kronor.         123         120         - 2           Total bonds         2,925         2,489         - 15           Subordinated loans in foreign currency         1,132         1,171         + 3           Subordinated loans in Swedish kronor         264         241         - 9           Total subordinated loans in Swedish kronor         3,628         2,986         - 18           Refinancing loans from the National Pension Fund         3,628         2,986         - 18           Refinancing of export credits with the National Pension Fund and AB Svensk Exportkredit         888         987         + 11           in foreign currency         888         987         + 11           in Swedish kronor         208         155         - 25           Total refinancing of export credits         1,096         1,142         + 4           Mortgage loans in own real estate         67         41         - 39           Total long-term debt         9,112         8,069         - 11           Bonds and subordinated loan capital are specified on page 39.         1           The Group           Svenska Handelsbanken         9,112         8,069         - 11           Sigab         7,236         8,125         + 12  | Svenska Handelsbanken  |        |  |      |
| Total bonds  | Bonds in foreign currency  |        |  |      |
| Subordinated loans in foreign currency         1,132         1,171         + 3           Subordinated loans in Swedish kronor         264         241         - 9           Total subordinated loans         1,396         1,411         + 1           Refinancing loans from the National Pension Fund         3,628         2,986         - 18           Refinancing of export credits with the National Pension Fund and AB Svensk Exportkredit in foreign currency         888         987         + 11           in Swedish kronor         208         155         - 25           Total refinancing of export credits         1,096         1,142         + 4           Mortgage loans in own real estate         67         41         - 39           Total long-term debt         9,112         8,069         - 11           Bonds and subordinated loan capital are specified on page 39.         - 11           The Group           Svenska Handelsbanken         9,112         8,069         - 11           Sigab         7,236         8,125         + 12           Svenska Finans         1,290         741         - 43           Other         561         220         - 61           Note 27: National Savings Account and other Liabilities         - 117         - 17   |  |        |  |      |
| Subordinated loans in Swedish kronor   264   241   - 9   | Total bonds  | 2,925  | 2,489  | - 15 |
| Subordinated loans in Swedish kronor   264   241   - 9   | Subordinated loans in foreign currency                           | 1,132  | 1,171  | + 3  |
| Refinancing loans from the National Pension Fund         3,628         2,986         - 18           Refinancing of export credits with the National Pension Fund and AB Svensk Exportkredit in foreign currency         888         987         + 11           in foreign currency         208         155         - 25           Total refinancing of export credits         1,096         1,142         + 4           Mortgage loans in own real estate         67         41         - 39           Total long-term debt         9,112         8,069         - 11           Bonds and subordinated loan capital are specified on page 39.         - 11           The Group           Svenska Handelsbanken         9,112         8,069         - 11           Sigab         7,236         8,125         + 12           Svenska Finans         1,290         741         - 43           Other         561         220         - 61           Note 27: National Savings Account and other Liabilities           Svenska Handelsbanken           National Savings Account (SEK 706 million) after claims on National Debt Office (SEK 609 million)         - 117         - 17         - Accrued interest and commissions         1,263         1,321         + 5           Taxes due         82  | Subordinated loans in Swedish kronor                             | 264    | 241  | - 9  |
| Refinancing of export credits with the National Pension Fund and AB Svensk Exportkredit in foreign currency         888         987         + 11 in Swedish kronor         208         155         - 25           Total refinancing of export credits         1,096         1,142         + 4           Mortgage loans in own real estate         67         41         - 39           Total long-term debt         9,112         8,069         - 11           Bonds and subordinated loan capital are specified on page 39.         - 11           The Group           Svenska Handelsbanken         9,112         8,069         - 11           Sigab         7,236         8,125         + 12           Svenska Finans         1,290         741         - 43           Other         561         220         - 61           Note 27: National Savings Account and other Liabilities         Svenska Handelsbanken           National Savings Account (SEK 706 million) after claims on National Debt Office (SEK 609 million)         -         117         -           Accrued interest and commissions         1,263         1,321         + 5           Taxes due         82         65         - 21           Bank Giro assets         835         1,337         + 60           B   | Total subordinated loans   | 1,396  | 1,411  | + 1  |
| AB Svensk Exportkredit   in foreign currency   888   987   + 11   in Swedish kronor   208   155   - 25   208   2 |  | 3,628  | 2,986  | - 18 |
| in foreign currency in Swedish kronor.       888 208 155 − 25         Total refinancing of export credits       1,096 1,142 + 4         Mortgage loans in own real estate       67 41 − 39         Total long-term debt       9,112 8,069 − 11         Bonds and subordinated loan capital are specified on page 39.       Tre Group         Svenska Handelsbanken       9,112 8,069 − 11         Sigab       7,236 8,125 + 12         Svenska Finans       1,290 741 − 43         Other       561 220 − 61         18,199 17,155 − 6         Note 27: National Savings Account and other Liabilities         Svenska Handelsbanken         National Savings Account (SEK 706 million) after claims on National Debt Office (SEK 609 million)       − 117  | Refinancing of export credits with the National Pension Fund and |        |  |      |
| in Swedish kronor         208         155         - 25           Total refinancing of export credits         1,096         1,142         + 4           Mortgage loans in own real estate         67         41         - 39           Total long-term debt         9,112         8,069         - 11           Bonds and subordinated loan capital are specified on page 39.         - 11           The Group           Svenska Handelsbanken         9,112         8,069         - 11           Sigab         7,236         8,125         + 12           Svenska Finans         1,290         741         - 43           Other         561         220         - 61           Note 27: National Savings Account and other Liabilities         Svenska Handelsbanken           National Debt Office (SEK 609 million)         -         117         -           Accrued interest and commissions         1,263         1,321         + 5           Taxes due         82         65         - 21           Bank Giro assets         835         1,337         + 60           Broker settlements         4,736         6,649         + 40           Clearing liabilities         373         1,298         +247 <tr< td=""><td></td><td>888</td><td>987</td><td>+ 11</td></tr<>   |  | 888    | 987  | + 11 |
| Mortgage loans in own real estate         67         41         — 39           Total long-term debt         9,112         8,069         — 11           Bonds and subordinated loan capital are specified on page 39.         The Group           Svenska Handelsbanken         9,112         8,069         — 11           Sigab         7,236         8,125         + 12           Svenska Finans         1,290         741         — 43           Other         561         220         — 61           Note 27: National Savings Account and other Liabilities         Svenska Handelsbanken           National Savings Account (SEK 706 million) after claims on National Debt Office (SEK 609 million)         —         117         —           Accrued interest and commissions         1,263         1,321         + 5           Taxes due         82         65         — 21           Bank Giro assets         835         1,337         + 60           Broker settlements         4,736         6,649         + 40           Clearing liabilities         373         1,298         + 247           Temporary clearing accounts         613         2,140         + 249   | in Swedish kronor  |        |  |      |
| Total long-term debt   | Total refinancing of export credits                              | 1,096  | 1,142  | + 4  |
| Total long-term debt   | Mortgage loans in own real estate                                | 67     | 41   | - 39 |
| The Group         Svenska Handelsbanken       9,112       8,069       - 11         Sigab       7,236       8,125       + 12         Svenska Finans       1,290       741       - 43         Other       561       220       - 61         Note 27: National Savings Account and other Liabilities         Svenska Handelsbanken         National Savings Account (SEK 706 million) after claims on National Debt Office (SEK 609 million)       -       117       -         Accrued interest and commissions       1,263       1,321       + 5         Taxes due       82       65       - 21         Bank Giro assets       835       1,337       + 60         Broker settlements       4,736       6,649       + 40         Clearing liabilities       373       1,298       + 247         Temporary clearing accounts       613       2,140       + 249  | Total long-term debt   | 9,112  | 8,069  | - 11 |
| The Group         Svenska Handelsbanken       9,112       8,069       - 11         Sigab       7,236       8,125       + 12         Svenska Finans       1,290       741       - 43         Other       561       220       - 61         Note 27: National Savings Account and other Liabilities         Svenska Handelsbanken         National Savings Account (SEK 706 million) after claims on National Debt Office (SEK 609 million)       -       117       -         Accrued interest and commissions       1,263       1,321       + 5         Taxes due       82       65       - 21         Bank Giro assets       835       1,337       + 60         Broker settlements       4,736       6,649       + 40         Clearing liabilities       373       1,298       + 247         Temporary clearing accounts       613       2,140       + 249  | Panda and subardinated lass socital are specified as 1222 20     |        |  |      |
| Svenska Handelsbanken       9,112       8,069       - 11         Sigab       7,236       8,125       + 12         Svenska Finans       1,290       741       - 43         Other       561       220       - 61         Note 27: National Savings Account and other Liabilities         Svenska Handelsbanken         National Savings Account (SEK 706 million) after claims on National Debt Office (SEK 609 million)       -       117       -         Accrued interest and commissions       1,263       1,321       + 5         Taxes due       82       65       - 21         Bank Giro assets       835       1,337       + 60         Broker settlements       4,736       6,649       + 40         Clearing liabilities       373       1,298       +247         Temporary clearing accounts       613       2,140       +249  | Borius and subordinated loan capital are specified on page 39.   |        |  |      |
| Sigab       7,236       8,125       + 12         Svenska Finans       1,290       741       - 43         Other       561       220       - 61         Note 27: National Savings Account and other Liabilities         Svenska Handelsbanken         National Savings Account (SEK 706 million) after claims on National Debt Office (SEK 609 million)       -       117       .         Accrued interest and commissions       1,263       1,321       + 5         Taxes due       82       65       - 21         Bank Giro assets       835       1,337       + 60         Broker settlements       4,736       6,649       + 40         Clearing liabilities       373       1,298       + 247         Temporary clearing accounts       613       2,140       + 249   | The Group  |        |  |      |
| Svenska Finans.       1,290       741       - 43         Other       561       220       - 61         18,199       17,155       - 6         Note 27: National Savings Account and other Liabilities         Svenska Handelsbanken         National Savings Account (SEK 706 million) after claims on National Debt Office (SEK 609 million)       -       117       -         Accrued interest and commissions       1,263       1,321       + 5         Taxes due       82       65       - 21         Bank Giro assets       835       1,337       + 60         Broker settlements       4,736       6,649       + 40         Clearing liabilities       373       1,298       +247         Temporary clearing accounts       613       2,140       +249   |  |        | 8,069  | - 11 |
| Other         561         220         61           Note 27: National Savings Account and other Liabilities           Svenska Handelsbanken           National Savings Account (SEK 706 million) after claims on National Debt Office (SEK 609 million)         -         117         .           Accrued interest and commissions         1,263         1,321         +         5           Taxes due         82         65         -         21           Bank Giro assets         835         1,337         +         60           Broker settlements         4,736         6,649         +         40           Clearing liabilities         373         1,298         +247           Temporary clearing accounts         613         2,140         +249  | Sigab  |        |  |      |
| Note 27: National Savings Account and other Liabilities  |  |        |  |      |
| Note 27: National Savings Account and other Liabilities           Svenska Handelsbanken           National Savings Account (SEK 706 million) after claims on National Debt Office (SEK 609 million)         —         117         —           Accrued interest and commissions         1,263         1,321         +         5           Taxes due         82         65         —         21           Bank Giro assets         835         1,337         +         60           Broker settlements         4,736         6,649         +         40           Clearing liabilities         373         1,298         +247           Temporary clearing accounts         613         2,140         +249   |  |        |  |      |
| Svenska Handelsbanken         National Savings Account (SEK 706 million) after claims on         National Debt Office (SEK 609 million)       –       117       .         Accrued interest and commissions       1,263       1,321       +       5         Taxes due       82       65       -       21         Bank Giro assets       835       1,337       +       60         Broker settlements       4,736       6,649       +       40         Clearing liabilities       373       1,298       +247         Temporary clearing accounts       613       2,140       +249   | Note 27: Notional Covings Associational ather Linkillation       |        |  |      |
| National Savings Account (SEK 706 million) after claims on         National Debt Office (SEK 609 million)       –       117       .         Accrued interest and commissions       1,263       1,321       +       5         Taxes due       82       65       -       21         Bank Giro assets       835       1,337       +       60         Broker settlements       4,736       6,649       +       40         Clearing liabilities       373       1,298       +247         Temporary clearing accounts       613       2,140       +249   |  |        |  |      |
| National Debt Office (SEK 609 million)       -       117         Accrued interest and commissions       1,263       1,321       + 5         Taxes due       82       65       - 21         Bank Giro assets       835       1,337       + 60         Broker settlements       4,736       6,649       + 40         Clearing liabilities       373       1,298       +247         Temporary clearing accounts       613       2,140       +249  |  |        |  |      |
| Accrued interest and commissions       1,263       1,321       + 5         Taxes due       82       65       - 21         Bank Giro assets       835       1,337       + 60         Broker settlements       4,736       6,649       + 40         Clearing liabilities       373       1,298       +247         Temporary clearing accounts       613       2,140       +249   |  |        |  |      |
| Taxes due       82       65       - 21         Bank Giro assets       835       1,337       + 60         Broker settlements       4,736       6,649       + 40         Clearing liabilities       373       1,298       +247         Temporary clearing accounts       613       2,140       +249  |  | 1 263  |  | + 5  |
| Broker settlements       4,736       6,649       + 40         Clearing liabilities       373       1,298       +247         Temporary clearing accounts       613       2,140       +249   | Taxes due  |        |  |      |
| Clearing liabilities         373         1,298         +247           Temporary clearing accounts         613         2,140         +249   |  |        |  |      |
| Temporary clearing accounts  | Clearing liabilities   |        |  |      |
| 7,902 12,927 + 64  |  |        |  |      |
|  |  | 7,902  | 12,927   | + 64 |

Broker settlements refer to completed but unsettled transactions in bonds (SEK 6,403 million) and stocks (SEK 246 million).

|                       | 1983        | 1984        |          |
|-----------------------|-------------|-------------|----------|
|                       | SEK         | SEK         | Change % |
| The Group             | in millions | in millions | %        |
| Svenska Handelsbanken | 7,862       | 12,615      | + 60     |
| Sigab                 | 219         | 247         | + 13     |
| Svenska Finans        | 709         | 783         | + 10     |
| Other                 | 1,320       | 530         | - 60     |
|                       | 10,110      | 14,175      | + 40     |

The amount for Svenska Finans includes inherent taxes due on acquired untaxed reserves equalling SEK 11.0 million.

## Note 28: Allocation for Possible Credit Losses Svenska Handelsbanken

Allocations include SEK 667 million in country risks, i.e. inherent loss risks from international commitments. The amount shown corresponds to the recommendations given to Swedish banks by the Bank Inspection Board. The recommendations have also been applied to subsidiaries outside Sweden. An ad-

ditional SEK 124 million has also been allocated for other possible credit losses. Allocations for country risks for the Group also include allocations of SEK 54 million in Svenska Handelsbanken S.A., Luxembourg.

#### Note 29: Reserves

#### Svenska Handelsbanken

| For Bonds:  |        |       |       |
|---|--------|-------|-------|
| Balance at beginning of year                                      | 1,281  | _     | -100  |
| Loss/Gain on bonds sold   | - 35   | + 1   | , , , |
| Provision in Statement of Income, three-year average              | + 71   | + 36  | - 48  |
| Transfer to reserve for loans/Allocation in Statement of Income   | -1,317 | + 621 |       |
|   |        |       |       |
| At year-end (deducted from bond's acquisition value, see Note 17) |        | 659   |       |
| Note 17)  |        | 033   |       |
| For Loans:  |        |       |       |
| Balance at beginning of year                                      | 3,664  | 5,926 | + 62  |
| Recoveries  | + 9    | + 20  | +121  |
| Actual credit losses  | - 272  | - 377 | + 39  |
| Allocations for possible credit losses due to country risks       | - 86   | - 172 | +100  |
| Allocations for other possible credit losses                      |        | - 124 |       |
| Provision in Statement of Income                                  |        |       |       |
| Credit Losses, three-year average                                 | + 272  | + 461 | + 69  |
| Allocation under Allocation of Profit                             | +2,340 | + 402 | - 83  |
| At year-end   | 5,926  | 6,136 | + 4   |
| At year-end   | 5,520  | 0,130 | T 4   |
| For Foreign Exchange:   |        |       |       |
| Balance at beginning of year                                      | 204    | 204   |       |
| At year-end   | 204    | 204   | ·     |
| Total Reserves for Loans and Foreign Exchange                     | 6,130  | 6.340 | + 3   |
| Total neserves for Loans and Foreign Exchange                     | 0,130  | 0,340 | T 3   |
| The Group   |        |       |       |
| Svenska Handelsbanken   | 6,130  | 6,340 | + 3   |
| Sigab   | 175    | 175   |       |
| Svenska Finans  | 183    | 97    | - 47  |
| Other   | 79     | 96    | + 21  |
|   | 6,567  | 6,708 | + 2   |
|   |        |       |       |

| Note 00. Object to the state of the   | 1983        | 1984         |              |
|---|-------------|--------------|--------------|
| Note 30: Stockholders' Equity   | SEK         | SEK          | Change       |
| Svenska Handelsbanken   | in millions | in millions  | %            |
| Common Stock  | 516         | 516<br>65    | -            |
| Index Stock Preferred Stock Preferred Stock                                     | 65<br>50    | 50           |              |
| Statutory Reserve   | 315         | 315          |              |
| Retained Earnings   | 266<br>327  | 390<br>346   | + 46 + 6     |
| Net income for the year   | 1,539       | 1,682        | + 9          |
| A dividend of CEIX 202 9 million (CEIX 202 2 million) is proposed               | 1,555       | 1,002        | 1 3          |
| A dividend of SEK 203,8 million (SEK 203.3 million) is proposed.                |             |              |              |
| The Croup   |             |              |              |
| The Group Share capital   | 631         | 631          |              |
| Statutory reserve   | 393         | 393          | _            |
| Conversion differential   | -           | - 25         | . 00         |
| Non-restricted reserves   | 297<br>310  | 403<br>345   | + 36<br>+ 11 |
| The time of the your  | 1,631       | 1,747        | + 7          |
| Note 31: Guarantee Obligations  |             |              |              |
| Svenska Handelsbanken   |             |              |              |
| Guarantee obligations   | 11,964      | 12,838       | + 7          |
| Special guarantees  | 196         | 211          | + 8          |
| Acceptance liability  | 187         | 223          | + 19         |
|   | 12,347      | 13,272       | + 7          |
| The Group   |             |              |              |
| Svenska Handelsbanken   | 12,347      | 13,272       | + 7          |
| Svenska Finans  | 106         | 104<br>1,564 | - 2<br>- 16  |
| Svenska Handelsbanken S.A. Other  | 1,854       | 1,364        | - 10         |
|   | 14,307      | 14,982       | + 5          |
| Note 32: Commitments to Foreign Central Banks                                   |             |              |              |
| Letter of Comfort to the Monetary Authority of Sing-                            |             |              |              |
| apore, on behalf of Svenska Handelsbanken Asia Ltd.                             |             |              |              |
|   |             |              |              |
| Note 33: Capitalized Value of Pension Commitments                               |             |              |              |
| Svenska Handelsbanken   |             |              |              |
| Capitalized value of pension commitments  | 848         | 937          | + 10         |
| Net assets in the Bank's pension fund and foundation                            | 000         | 020          | . 10         |
| Book value  | 826         | 930          | + 13         |
| The current value of capital in the pension fund and                            |             |              |              |
| the pension foundation exceeds book value and amply covers pension commitments. |             |              |              |
| amply devote pendien communerte.  |             |              |              |
| Note 34: Collateral Pledged   |             |              |              |
| Svenska Handelsbanken   |             |              |              |
| Collateral in own real estate properties  | 80          | 66           | - 17         |
|   | 00          |              |              |
| The Group   |             | 00           | 47           |
| Collateral in own real estate properites  | 80<br>20    | 66<br>20     | - 17<br>-    |
| Promissory notes with security  | 3,261       | 3,234        | - 1          |
|   | 3,361       | 3,320        | - 1          |
|   |             |              |              |

## BOND ISSUES, December 31, 1984

| Year of issue/<br>maturity  | Loan amount<br>Thousands  | Repayment<br>period  | Interest rate<br>%<br>S  | Outstanding<br>amount<br>EK in thousands   |
|---|---|--|--|--|
| In foreign currency 1980/85 1981/86 1982/87 1982/85 1982/90 1982/87 1982/92 1982/88 1983/86 1983/86 1983/89 | SDR 15,000<br>CHF 35,000<br>USD 20,000<br>USD 2,000<br>USD 100,000<br>USD 20,000<br>CHF 100,000<br>BEL 250,000<br>USD 30,000<br>USD 30,000<br>BEL 250,000 | 1985<br>1986<br>1987<br>1985<br>1990<br>1987<br>1992<br>1988<br>1986<br>1986 | 11.0<br>6.625<br>floating<br>14.125<br>13.0<br>floating<br>6.75<br>13.5<br>floating<br>floating<br>10.75 | 118,065<br>121,301<br>179,700<br>17,970<br>795,258<br>179,700<br>346,575<br>35,550<br>269,550<br>269,550<br>35,550 |
| In Swedish Kronor<br>1981/86<br>1981/88<br>1983/93  |   | 1983-86<br>1986-88<br>1986-93  | Total  12.5 13.0 13.5  Total Total   | 2,368,769<br>13,204<br>10,138<br>96,807<br>120,149<br>onds 2,488,918   |

## SUBORDINATED LOANS, December 31, 1984

| Year of issue/<br>conversion/maturity   | Loan amo<br>Thousa                             |   | Interest rate<br>%                                     | Outstanding<br>amount<br>SEK in thousands  |
|---|--|---|--|--|
| In foreign currency 1976/86 1980/87 1981/88 1981/87 1983/91                                   | USD 35,<br>USD 45,<br>DEM 60,                  | 000 1977-86<br>000 1987<br>000 1988<br>000 1987<br>000 1991   | 9.25<br>floating<br>13.75<br>10.25<br>11.25            | 97,073<br>314,475<br>335,249<br>171,285<br>252,481   |
| In Swedish Kronor 1965/75/85 1966/76/86 1967/77/87 1967/77/87 1974/89 1975/90 1977/92 1983/93 | 40,<br>35,<br>40,<br>40,<br>75,<br>75,<br>100, | 000     1967-86       000     1968-87       000     1968-87       000     1975-89       000     1976-90       000     1978-92 | Total 6.75 6.75 6.25 7.0 8.5 9.5 10.0 13.5 Total Total | 1,170,563<br>1,976<br>3,549<br>4,619<br>6,000<br>37,492<br>38,645<br>53,362<br>94,998<br>240,641<br>pentures 1,411,204 |

|  | The following | international | foreign currence | y codes are employed: |
|--|---------------|---------------|------------------|-----------------------|
|--|---------------|---------------|------------------|-----------------------|

| AUD | Australian Dollar         | ECU | basket currency for EEC | LUF | Luxembourgois Franc    |
|-----|---------------------------|-----|-------------------------|-----|------------------------|
|     | Belgian Franc             |     |                         |     | Dutch Florin           |
| CAD | Canadian Dollar           | FIM | Finnish Mark            | SEK | Swedish Krona          |
| CHF | Swiss Franc               | FRF | French Franc            | SGD | Singapore Dollar       |
| DKK | Danish Krona              | GBP | British Pound           | USD | U.S. Dollar            |
| DEM | West German Deutsche Mark | JPY | Japanese Yen            | SDR | Special Drawing Rights |
|     |                           |     |                         |     | in IME                 |

# Specification of Investments and Participations Fixed Assets

| December 31, 1984   |  | Nominal value  | Book<br>value<br>SEK in  | Dividend<br>SEK in                   | The Bank's voting power                             |
|---|--|--|--|--------------------------------------|---|
| SUBSIDIARIES IN SWEDEN  |  |  | thousands  | thousands                            | %   |
| Svenska Finans AB (financial company) Sigab (mortgage company) AB Blasieholmen (bank real estate company) Fastighets AB Filia (bank real estate company) Handelsbankens Fondservice AB  | SEK<br>SEK                                       | 147,250<br>48,450<br>10,500<br>4,500                   | 128,605<br>61,750<br>10,444<br>4,810                             | 16,150<br>40,000<br>1,400<br>1,800   | 95<br>95<br>100<br>100                              |
| (investment fund management company)  | . SEK  | 500  | 351  | 5,000                                | 100   |
|   |  |  | 205,960  | 64,350                               |   |
| SUBSIDIARIES OUTSIDE SWEDEN   |  |  |  |                                      |   |
| Svenska Handelsbanken S.A., Luxembourg .<br>Svenska Handelsbanken Inc., USA Svenska International Ltd., England Svenska Handelsbanken Asia Ltd. Singapore   | . USD<br>. GBP                                   | 10<br>25,000   | 165,497<br>59<br>288,766<br>40,700<br>495,022                    |                                      | 100<br>100<br>100<br>100                            |
|   |  |  | 493,022  |                                      |   |
| RESIDENTIAL PROPERTY PARTICIPATIONS   |  |  | 2,207  |                                      |   |
| SWEDISH CREDIT INSTITUTIONS   |  |  |  |                                      |   |
| AB Svensk Exportkredit Svensk Bostadsfinansiering AB BOFAB AB Industrikredit Kommunlåneinstitutet AB Företagskapital AB   | SEK<br>SEK<br>SEK                                | 70,000<br>8,157<br>8,650<br>3,625<br>2,299             | 70,000<br>9,462<br>8,803<br>2,958<br>2,699                       | 2,100<br>1,020<br>779<br>580<br>115  | 10.0<br>16.3<br>10.8<br>14.5<br>11.5                |
|   |  |  | 93,923   | 4,594                                |   |
| FOREIGN BANKS   |  |  |  |                                      |   |
| Nordic American Banking Corp. (NABC) Nordfinanz-Bank Zürich Manufacturers Hanover Banque Nordique Adela Investment Co S.A. Banco Hispano Americano Finska Industrialiseringsfonden Development Bank of Singapore  | . CHF<br>. FRF<br>. USD<br>. ESA<br>. FIM        | 4,000<br>5,850<br>6,500<br>525<br>11,878<br>316<br>144 | 32,373<br>81,269<br>6,094<br>0<br>1,467<br>432                   | 5,233<br>425<br>-<br>102<br>47<br>53 | 25.0<br>9.0<br>10.0<br>0.9<br>0.1<br>0.8<br>0.1     |
|   |  |  | 121,635  | 5,860                                |   |
| OTHER COMPANIES   |  |  |  |                                      |   |
| Köpkort AB BankomatCentralen AB AB Giro (affiliated with the Bank Giro Centralen) Backup-Centralen AB Värdepapperscentralen VPC AB Upplysningscentralen UC AB Euroclear Clearance System Ltd Society for World Interbank Financial Telecommunication (SWIFT) Miscellaneous, 9 companies | . SEK<br>SEK<br>. SEK<br>. SEK<br>. SEK<br>. USD | 9,825<br>1,600<br>1,090<br>500<br>450<br>221<br>31     | 11,476<br>1,920<br>1,090<br>28<br>540<br>265<br>148<br>85<br>783 | -<br>65<br>-<br>54<br>11<br>103      | 28.8<br>16.0<br>21.8<br>25.0<br>15.0<br>22.1<br>1.3 |
|   |  |  | 16,335   | 233                                  |   |
| TOTAL INVESTMENTS AND PARTICIPATIONS  |  |  | 935,082  | 75,037                               |   |

## **Domestic and International Issues**

#### **Domestic Bond and Debenture Issues**

| Borrower                                       | Coupon<br>% | Maturity<br>year | Amount<br>SEK<br>in millions |
|--|-------------|------------------|------------------------------|
| *Ericsson                                      | .11.55      | 20               | 500                          |
| Kloster Speedsteel (56%)/Forsviks Skogar (44%) | .12.00      | 20               | 45                           |
| *Kungsörnen AB                                 |             | 25               | 125                          |
| *MoDo Iggesund CTMP AB, MICAB                  |             | 16               | 185                          |
| *Ncb   |             | 15               | 100                          |
| *Scandic Hotel AB                              |             | 22               | 35                           |
| *Stena AB <sup>2</sup>                         |             | 2–5              | max 200                      |
| *Supra AB                                      |             | 12               | 40                           |
| *Supra AB                                      |             | 13               | 60                           |
| *Forsmarks Kraftgrupp AB                       |             | 20               | 300                          |
| Forsmarks Kraftgrupp AB                        |             | 20               | 300                          |
| Forsmarks Kraftgrupp AB                        | .12.50      | 20               | 300                          |
| *Mellansvensk Kraftgrupp AB1 (83%)/            |             |                  |                              |
| AB Kallströmmen (17%)                          |             | 22               | 120                          |
| OKG AB   |             | 20               | 200                          |
| OKG AB   |             | 20               | 400                          |
| OKG AB   |             | 20               | 400                          |
| OKG AB   | .12.25      | 20               | 400                          |
| *Caisse  | .12.15      | 15               | 300                          |
| Caisse   | .11.50      | 5                | 300                          |
| Caisse   | .13.75      | 5                | 300                          |
| Caisse   | .12.75      | 5                | 300                          |
| *Caisse <sup>3</sup>                           |             | 5                | 230                          |
| *AB Industrikredit4                            | .13.00      | 20               | 100                          |
| Kommunlåneinstitutet AB                        | .11.75      | 10               | 275                          |
| Kommunlåneinstitutet AB                        |             | 5                | 500                          |
| *Kommunlåneinstitutet AB                       |             | 5                | 500                          |
| *Sigab   |             | 5                | 100                          |
| AB Stockholms Tomträttskassa                   | .11.00      | 20               | 100                          |
| *AB Stockholms Tomträttskassa                  |             | 5                | 100                          |

<sup>\*</sup> The Bank acted as lead manager.

## Money Market Loans (Indicative loan amount)

| (malcative loan amount) |                    |       |                             |                    |           |
|-------------------------|--------------------|-------|-----------------------------|--------------------|-----------|
| Almedahl-Dalsjöfors     | (commercial paper) | 100   | Jönköpings kommun           | (commercial paper) | 100       |
| Asken                   | (commercial paper) | 100   | KF                          | (commercial paper) | 5005      |
| Assi                    | (commercial paper) | 2005  | Ncb                         |                    | 1005      |
|                         | (commercial paper) | 100   | Nevi Finans AB              | (commercial paper) | 300       |
|                         | (commercial paper) | 300   | Paul Anderson Industrier AB | (commercial paper) | 100       |
| Electrolux              | (commercial paper) | 2005  | Fastighetsaktiebolaget      |                    |           |
| Finans AB Cartos        | (commercial paper) | 400   | Regnbågen                   | (commercial paper) | 100       |
| Finax Finansservice     | (commercial paper) | 3005  | Investment AB Skrinet       | (commercial paper) | 3005      |
| Geveko                  | (commercial paper) | 75    | Stena AB                    | (commercial paper) | 100       |
| Hagströmer Securities   | (promissory note)  | 50    | Stena Metall AB             | (promissory note)  | 50        |
| Hasselfors Finans AB    | (promissory note)  | 50    | Stockholms kommun           | (commercial paper) | 2256      |
| Ikano Finans AB         | (commercial paper) | 3006  | Swedegas AB                 | (commercial paper) | 3405      |
| Independent Finans AB   | (commercial paper) | 10005 | Swedish Match               | (commercial paper) | 250       |
| Infina AB               | (commercial paper) | 250   | Teleinvest AB               | (commercial paper) | 700-20005 |
|                         |                    |       |                             |                    |           |
|                         |                    |       |                             |                    |           |

<sup>1</sup> Capital market loan
2 Capital market certificate with maturity 2–5 years, continuous issuance (one-year coupon) at current prevailing market interest rate.
3 Mortgage bonds with a maturity of 5 years, continuous issuance (one-year coupon) at current prevailing rate. At year-end, SEK 230 million had been issued.

<sup>&</sup>lt;sup>4</sup> Subordinated loan

Several institutions are issuing within the amount listed.
 Loan was prepared before 1984, but the indicative loan amount has been increased during the year.

## International Issues Co-managed by the Svenska Handelsbanken Group

| Issuer   | Coupon<br>%  | Maturity<br>year (call option) | Currency   | Amount<br>Millions |
|--|--|--------------------------------|------------|--------------------|
| Svenska Staten   | 9%   | 10                             | NLG        | 200                |
| Svenska Staten   |  | 40(1)                          | USD        | 500                |
| Svenska Staten   |  | 5                              | USD        | 200                |
| Svenska Staten<br>Svenska Staten   | 7 <sup>7</sup> / <sub>8</sub><br>Floating                        | 10<br>Undated                  | DEM<br>USD | 250<br>750         |
| Svenska Staten   |  | 10                             | USD        | 4.000              |
| Svenska Staten   |  | 5                              | USD        | 200                |
| Svenska Staten   | 113/4  | 10                             | USD        | 100                |
| Svensk Exportkredit  |  | 5                              | USD        | 150                |
| Svensk Exportkredit  | 10 <sup>7</sup> / <sub>8</sub>                                   | 5<br>5                         | LUF<br>ECU | 250                |
| Svensk Exportkredit Svensk Exportkredit                                      | 0  | 10                             | USD        | 57.5<br>250        |
| Svensk Exportkredit  |  | 5                              | USD        | 100                |
| Svensk Exportkredit  | 123/4  | 7 (5)                          | USD        | 100                |
| Svensk Exportkredit  | 123/4  | 7                              | USD        | 100                |
| Svensk Exportkredit  |  | 7 (4)                          | JPY        | 1,200              |
| AB Electrolux  | 10<br>10 <sup>5</sup> / <sub>8</sub>                             | 5 (3)<br>15 (5, 10)            | LUF<br>GBP | 500<br>40          |
| Telefonaktiebolaget L.M. Ericsson  | Floating   | 5                              | USD        | 100                |
| Sveriges Investeringsbank AB<br>AB SKF                                       | 11   | 5 (3)                          | LUF        | 250                |
| AB SKF   | Floating   | 7                              | USD        | 50                 |
| MoDo   | Floating   | 3,5                            | USD        | 35                 |
| Esselte AB Asea Finance Inc.   | Floating<br>9 <sup>3</sup> / <sub>4</sub>                        | 7<br>5 (3)                     | USD<br>LUF | 100<br>600         |
| Investment AB Beijer   |  | 6                              | USD        | 30                 |
| Svenska Handelsbanken  | 123/8  | 4 (2)                          | USD        | 100                |
| Svenska Handelsbanken  | 121/4  | 4                              | USD        | 100                |
| Kansallis-Osake-Pankki   | Floating   | 8 (5)                          | USD        | 100                |
| Kansallis International Bank Beneficial Overseas Finance N.V.                | 11 <sup>1</sup> / <sub>2</sub><br>13                             | 5<br>7                         | LUF<br>USD | 250<br>100         |
| Den norske Creditbank  |  | 7                              | USD        | 75                 |
| Den norske Creditbank  |  | 7                              | USD        | 75                 |
| Den norske Creditbank  | 113/4  | 7                              | USD        | 50                 |
| Den norske Creditbank  | 111/4  | 7                              | USD        | 50                 |
| Den norske Creditbank<br>Kingdom of Denmark                                  | Floating<br>Floating   | Undated (5)<br>20 (4)          | USD<br>USD | 150<br>500         |
| Kingdom of Denmark   | 12   | 7                              | USD        | 100                |
| Kingdom of Denmark   |  | 7 (4)                          | USD        | 100                |
| Kingdom of Denmark   | 123/4  | 7                              | USD        | 100                |
| Kingdom of Denmark   |  | Undated                        | USD        | 600                |
| Kingdom of Denmark Kingdom of Denmark  |  | 5                              | USD<br>CAD | 100<br>100         |
| Kingdom of Denmark   |  | 8 (5)                          | USD        | 100                |
| Kingdom of Denmark   |  | 8                              | USD        | 100                |
| Kingdom of Denmark   |  | 8 (5)                          | USD        | 250                |
| Kingdom of Denmark<br>Okobank  | 12 <sup>1</sup> / <sub>2</sub><br>Floating                       | 8<br>8 (1)                     | USD<br>USD | 250<br>50          |
| Kuwait Asia Bank   |  | 5                              | USD        | 40                 |
| Yorkshire International Finance N.V.   | Floating   | 10                             | GBP        | 75                 |
| IPF Illinois Power Finance Co  | 121/2  | 7 (5)                          | USD        | 100                |
| Arbuthnot Latham Finance B.V.  |  | 8 (2)                          | USD        | 30                 |
| Banque Indosuez  Mortgage Bank of Denmark                                    |  | 15 (1)<br>15 (1)               | USD<br>USD | 150<br>125         |
| Mortgage Bank of Denmark   |  | 15 (5)                         | GBP        | 75                 |
| Yasuda Trust & Finance (HK) Ltd.   | 12 <sup>3</sup> / <sub>8</sub>                                   | 5                              | USD        | 100                |
| European Coal & Steel Community  | 6  | 10                             | ECU        | 60                 |
| Viszcaya International   | Floating<br>12 <sup>1</sup> / <sub>4</sub>                       | 12 (3)<br>5                    | USD<br>USD | 75<br>150          |
| National Westminster Finance B.v.  | Floating   | Undated (5)                    | USD        | 500                |
| Postipankki  | 0  | 8                              | ECU        | 35                 |
| Florida Federal Loans & Savings Intl. N.V.                                   | 123/8  | 5 (4)                          | USD        | 100                |
| Kingdom of Belgium   |  | 12 (7, 10)                     | USD        | 100                |
| Skopbank<br>Credit Chemique  |  | 10 (3)                         | USD<br>USD | 75<br>50           |
| Banque Worms New York  |  | 5                              | USD        | 30                 |
| Texaco Capital N.V   | 12 <sup>7</sup> /8   | 5 3                            | USD        | 300                |
| Texaco Capital N.V. Atlas Financial International N.V.                       | 127/8  | 8                              | USD        | 300                |
| Atlas Financial International N.V. Wells Fargo                               | Floating<br>13 <sup>3</sup> / <sub>8</sub>                       | 10<br>7                        | USD<br>USD | 100<br>100         |
| Merrill Lynch & Co. Inc.   |  | 5 (4)                          | USD        | 100                |
| Correstates Capital Corporation  | Floating   | 5                              | USD        | 100                |
| Citicorp Overseas Finance  | Floating   | 12 (2)                         | USD        | 250                |
| Citicorp Overseas Finance  |  | 12                             | USD        | 150                |
| Citicorp Australia Ltd. Bank of America                                      | 12 <sup>5</sup> / <sub>8</sub><br>Floating                       | 3<br>12 (2)                    | AUD<br>USD | 35<br>400          |
| Bankers Trust New York Corp.   | 12 <sup>5</sup> /8   | 5                              | USD        | 150                |
| Centrust Savings & Loan Association  | Floating   | 10                             | USD        | 125                |
| Banca Nationale dell'Agricoltura   | Floating   | 5                              | USD        | 50                 |
| Avco Financial Services Inc. Avco Financial Services Inc.                    |  | 7 (5)<br>7                     | USD<br>USD | 100<br>100         |
| Republic of Italy  | Floating   | 10(1)                          | USD        | 1,000              |
| Moscow Narodny bank  | Floating   | 4                              | USD        | 15                 |
| Kingdom of Spain   | Floating   | 15 (1)                         | USD        | 500                |
| Bank of Tokyo (Curaçao) Holding N.V.<br>Bank of Tokyo (Curaçao) Holding N.V. | 12 <sup>5</sup> / <sub>8</sub><br>12 <sup>3</sup> / <sub>8</sub> | 7 (5)                          | USD<br>USD | 100<br>100         |
| Commerzbank Overseas Finance N.V.  | Floating   | 5                              | USD        | 150                |
| Commerzbank Overseas Finance N.V   | 121/4  | 7                              | USD        | 150                |
| General Mills  | 12   | 7 (5)                          | USD        | 100                |
| General Mills  |  | 10 (6)                         | USD        | 100                |
| Macy Credit Corporation  |  | 10 (6)<br>25 (1)               | USD<br>USD | 100<br>400         |
| Lincoln Savings Loan Association   | Floating   | 15 (1)                         | USD        | 100                |
| Lloyds Bank International  | Floating   | 3                              | USD        | 200                |
| Sanwa International  | 11 <sup>7</sup> / <sub>8</sub>                                   | 7                              | USD        | 150                |
| Yamaichi Securities Co.<br>Standard Oil Company Ohio                         | 3 <sup>1</sup> / <sub>4</sub><br>10 <sup>1</sup> / <sub>2</sub>  | 15 (3)<br>4 (3)                | USD<br>USD | 20<br>150          |
| Standard Oil Company Ohio  |  | 9                              | USD        | 150                |
|  |  |                                |            |                    |

## Auditors' Report for 1984

In our capacity as Auditors of Svenska Handelsbanken, we present the following Report for 1984.

We have examined the Annual Report of the Board of Directors and studied the accounts, minutes and instructions of the Board concerning the Bank's lending policy and other documents of importance for judging the financial position and the management of the Bank. We have also scrutinized major credits and other dispositions of the assets of the Bank. All Regional Bank Divisions have been visited. We have also taken such other measures as we have deemed necessary for carrying out the audit.

The Internal Audit Department of the Bank has examined the internal controls and accounts. In connection with this, the department has carried out inventories and other audit measures in accordance with the instructions in force. We have reviewed the report of these examinations.

The audit has given no reason for comment as regards documents submitted to us, the book-keeping of the Bank, inventories of its assets, internal control, administration costs, or the conducting of the business of the Bank.

We recommend the annual General Meeting of Shareholders

- that the Balance Sheet be adopted as presented by the Board of Directors and countersigned by us as per December 31, 1984,
- that the Directors be discharged from liability for 1984
- that the profit, which amounts to SEK 735,716,892.85 be dealt with in accordance with the proposal of the Board of Directors.

Stockholm, February 21, 1985

LENNART DAHLSTRÖM

SUZANNE BONNIER

DAG HASSLEGREN Authorized Public Accountant

SVEN-ERIK JOHANSSON

PER V A HANNER

Authorized Public Accountant Appointed by the Royal Bank Inspection Board INGMAR LIDBECK

Appointed by the Royal Bank Inspection Board LENNART SVENSSON

Authorized Public Accountant Appointed by the Royal Bank Inspection Board

## Five-Year Performance 1980–1984

| THE RESIDENCE OF THE PERSON AND THE | CHEN COLLA             |                        |                 | THE RESERVE THE PERSON NAMED IN | IN THE REAL PROPERTY.   |
|---|------------------------|------------------------|-----------------|---------------------------------|-------------------------|
| SVENSKA HANDELSBANKEN   | 1980                   | 1981                   | 1982            | 1983                            | 1984                    |
| Statement of Income (SEK in millions)   |                        |                        |                 |                                 |                         |
| Interest income, net  | 1,324                  | 1,665                  | 1,809           | 2,547                           | 2,801                   |
| Commissions Other operating revenue   | 457<br>122             | 566<br>142             | 689<br>206      | 757<br>196                      | 840<br>354              |
| Total operating revenue   | 1,903                  | 2,373                  | 2,704           | 3,500                           | 3,995                   |
| Personnel expense   | 654                    | 709                    | 722             | 802                             | 933                     |
| Other expenses  | 343                    | 403                    | 458             | 563                             | 732                     |
| Depreciation  | 48                     | 48                     | 47              | 49                              | 63                      |
| Total expense   | 1,045                  | 1,160                  | 1,227           | 1,414                           | 1,728                   |
| Realized losses on bonds sold   | 39<br>31               | 62<br>50               | 75<br>168       | 70<br>272                       | 36<br>461               |
| Foreign exchange loss on long-term debt   | _                      | 9                      | 9               | 3                               | -                       |
| Foreign exchange loss/gain on devaluation of the<br>Swedish krona   |                        | + 3                    | 38              |                                 |                         |
| Total operating expense   | 1,115                  | 1,278                  | 1,517           | 1,759                           | 2,225                   |
| Net operating income  | 788                    | 1.095                  | 1,186           | 1,741                           | 1,770                   |
| Extraordinary income  | 26                     | 2                      | 2               | 169                             | 138                     |
| Extraordinary expense   | 51                     | 42                     | 73              | 168                             | 165                     |
| Net income before allocations and taxes   | 763                    | 1,055                  | 1,115           | 1,742                           | 1,743                   |
| Allocations to reserves   | - 537<br>- 25          | - 762<br>+ 11          | - 700<br>- 44   | -1,023                          | -1,023                  |
| Other non-taxable allocations   | 201                    | + 11                   | 371             | - 159<br><b>560</b>             | - 154<br><b>566</b>     |
| Taxes   | - 60                   | - 117                  | - 151           | - 233                           | - 220                   |
| Net income  | 141                    | 187                    | 220             | 327                             | 346                     |
| Annual dividend   | 132                    | 151                    | 171             | 203                             | 204                     |
| Balance Sheet (SEK in millions)   | 1980                   | 1981                   | 1982            | 1983                            | 1984                    |
| Assets Cash   | 1,605                  | 2.052                  | 1,569           | 1,833                           | 3,067                   |
| Due from domestic financial institutions  | 1,905                  | 4,028                  | 7,010           | 4,898                           | 4,837                   |
| Due from foreign banks  | 9,494<br>452           | 9,904<br>185           | 9,611           | 8,831<br>233                    | 12,747<br>20            |
| Government securities and bonds   | 16,948                 | 24,711                 | 28,667          | 35,458                          | 33,751                  |
| Loans   | 35,724<br>486          | 42,999<br>560          | 49,588<br>701   | 56,783<br>894                   | 62,199<br>1,366         |
| Equipment   | 85                     | 90                     | 86              | 91                              | 121                     |
| Real estate   | 258<br>3,255           | 259<br>4,308           | 259<br>4,549    | 244<br>10,428                   | 251<br>11,673           |
| Total assets  | 70,213                 | 89.096                 | 102,041         | 119,693                         | 130,032                 |
| Collateral pledged  | 6,459                  | 9,121                  | 80              | 80                              | 66                      |
| Loan facilities, total amount granted   | 40,843                 | 48,104                 | 56,091          | 63,853                          | 69,882                  |
| Liabilities and Equity  | 120                    | 200                    | 200             | E07                             | EOE                     |
| Cashier's checks  | 428<br>33,423          | 389<br>38,448          | 390<br>40,288   | 507<br>46,058                   | 595<br>51,207           |
| Certificates of deposit   | 4,950                  | 6,787                  | 8,796           | 10,136                          | 8,766                   |
| Due to domestic financial institutions  | 3,467<br>16,530        | 5,478<br>22,538        | 7,190<br>26,778 | 10,240<br>27,534                | 5,813<br>33,571         |
| Long-term debt  | 4,875                  | 6,451                  | 9,381           | 9,112                           | 8,069                   |
| National Savings Account  | 2,489                  | 4,286                  | 3,760           | 7,902                           | 117<br>12,810           |
| Special investment reserve  | 25                     | 14<br>10               | 209             | 140<br>395                      | 271<br>791              |
| Total Liabilities   | 66,186                 | 84,402                 | 96,791          | 112,024                         | 122,011                 |
| Reserves  | 2,768                  | 3,380                  | 3,867           | 6,130                           | 6,340                   |
| Stockholder's Equity  | 1,259<br><b>70,213</b> | 1,314<br><b>89,096</b> | 1,383           | 1,539<br><b>119,693</b>         | 1,682<br><b>130,032</b> |
|   |                        |                        |                 |                                 |                         |
| Guarantee obligations   | 4,753<br>1,972         | 6,067<br>1,765         | 8,182<br>2,034  | 12,347<br>3,326                 | 13,272<br>3,750         |
| Capitalized value of pension commitments (covered by assets in the pension fund and   |                        |                        |                 |                                 |                         |
| foundation)   | 634                    | 712                    | 767             | 848                             | 937                     |
|   |                        |                        |                 |                                 |                         |

| THE GROUP Consolidated Statement of Income (SEK in millions)   | 1980   | 1981   | 1982   | 1983  | 1984  |
|--|--|--|--|---|---|
| Interest income, net   | 1,762<br>506<br>63   | 2,243<br>629<br>72   | 2,514<br>756<br>146  | 3,340<br>829<br>183   | 3,715<br>961<br>327   |
| Total operating revenue  | 2,331  | 2,944  | 3,416  | 4,352   | 5,004   |
| Personnel expense Other expenses Depreciation  | 717<br>384<br>216  | 785<br>453<br>273  | 814<br>540<br>343  | 922<br>671<br>440   | 1,080<br>872<br>475   |
| Total expense  | 1,317  | 1,511  | 1,697  | 2,033   | 2,428   |
| Realized loss on bonds sold Credit losses Foreign exchange loss on long-term debt. Foreign exchange loss/gain on devaluation of the Swedish krona  | 38<br>49<br>-  | 62<br>75<br>9<br>+ 3   | 75<br>207<br>9   | 71<br>333<br>4  | 37<br>583<br>-  |
| Total operating expense  | 1,404  | 1,654  | 2026   | 2,441   | 3,048   |
| Net operating income Extraordinary income Extraordinary expense  | <b>927</b><br>1<br>56  | <b>1,290</b> 2 42  | <b>1,390</b> 2 73  | <b>1,911</b> 172 168  | <b>1,956</b><br>118<br>165  |
| Net income before allocations and taxes  | 872  | 1,250  | 1,319  | 1,915   | 1,909   |
| Allocation to reserves Other non-taxable allocations Net income before taxes Taxes Minority interest   | - 589<br>- 25<br><b>258</b><br>- 114<br>- 4                              | - 843<br>+ 11<br><b>418</b><br>- 184<br>- 12                               | - 828<br>- 45<br><b>446</b><br>- 224<br>- 4                                | -1,104<br>- 189<br><b>622</b><br>- 310<br>- 2                               | - 1,073<br>- 194<br><b>642</b><br>- 292<br>- 5                              |
| Net income   | 140  | 222  | 218  | 310   | 345   |
| Consolidated Balance Sheet (SEK in millions)   | 1980   | 1981   | 1982   | 1983  | 1984  |
| Assets Cash. Due from banks and other financial institutions Bonds. Loans Leasing assets Shares and debentures Equipment Real estate Other assets  | 1,605<br>11,593<br>16,382<br>48,364<br>784<br>228<br>104<br>304<br>3,537 | 2,052<br>14,380<br>24,235<br>56,006<br>1,011<br>260<br>111<br>315<br>4,599 | 1,569<br>17,570<br>29,078<br>65,011<br>1,257<br>355<br>122<br>315<br>5,015 | 1,833<br>13,917<br>36,081<br>75,256<br>1,532<br>442<br>127<br>299<br>11,947 | 3,067<br>20,963<br>34,525<br>84,104<br>1,273<br>653<br>192<br>306<br>12,225 |
| Total assets   | 82,903   | 102,970  | 120,294  | 141,434   | 157,309   |
| Liabilities and Equity Cashiers' checks Deposits and certificates of deposit Due to banks and other financial institutions Long-term debt Other liabilities Special investment reserve Allocation for possible credit losses | 428<br>41,941<br>21,714<br>11,331<br>3,114<br>25                         | 389<br>48,204<br>31,155<br>13,118<br>4,930<br>14<br>10                     | 390<br>52,988<br>38,755<br>17,318<br>4,815<br>–<br>221                     | 507<br>64,616<br>39,166<br>18,199<br>10,110<br>170<br>430                   | 595<br>70,058<br>45,682<br>17,155<br>14,175<br>328<br>845                   |
| Total Liabilities  | 78,553   | 97,820   | 114,486  | 133,198   | 148,838   |
| Reserves Minority Interest Stockholders' Equity Total Liabilities and Equity   | 2,988<br>35<br>1,327   | 3,680<br>45<br>1,425   | 4,273<br>43<br>1,492   | 6,567<br>39<br>1,630  | 6,708<br>16<br>1,747  |
| Total Elabilities and Equity   | 82,903   | 102,970  | 120,294  | 141,434   | 157,309   |

## **Board of Directors**

JAN WALLANDER

Chairman

TORE BROWALDH

First Vice Chairman

MATTS CARLGREN

Chairman, Mo och Domsjö AB, Second Vice Chairman

TORKEL CARLSSON President, ret., Rederi AB Transatlantic

JAN EKMAN

President

PER EKSTRÖM

Chairman, ret., Svenska Varv AB

ERIK GRAFSTRÖM

Director General, ret., appointed by

the Government

RUNE GUSTAVSSON

MP, appointed by the Government

TOM HEDELIUS

President

**GUNNAR HINDEMARK** 

President, ret., Billerud AB

NILS HOLGERSON

President, ret., Pripps Bryggerier AB

BARBRO JOHANSSON

Chairman, Oktogonen Foundation

**ULF LAURIN** 

President, PLM AB

PER LINDBERG

President, AB Industrivärden

PETER POLLAK

Representative of the Oktogonen

Foundation

BO RYDIN President, Svenska Cellulosa AB SCA

ANDERS WALL

Chairman, Investment AB Beijer

SVEN AGRUP

Chairman, AGA AB

### **Deputies**

CARL-ERIK FEINSILBER

President, Investment AB Promotion

KLAS HOLMBERG

President, ret., Stockholms Förvaltnings AB Svea

BENGT KARLSON

Chairman, Investment AB Asken

BIRGER LÖWHAGEN

President, Skanska AB

BIRGER JARL PERSSON

President, ICA Hakon AB

GORAN SUNDBLAD

President, Almedahl-Dalsjöfors AB

## Auditors

LENNART DAHLSTRÖM

President, Chairman

SUZANNE BONNIER

President, Sweden-America Foundation

PER V A HANNER

Authorized Public Accountant Appointed by the Royal Bank Inspection

DAG HASSLEGREN

Authorized Public Accountant

SVEN-ERIK JOHANSSON

Professor, Stockholm School of Economics

INGMAR LIDBECK

Supreme Administrative Court Justice Appointed by the Royal Bank Inspection

LENNART SVENSSON

Authorized Public Accountant Appointed by the Royal Bank Inspection

**Deputies** 

BO FRIDMAN

Authorized Public Accountant

CARL-FREDRIK GADDE

Deputy General Manager

SIGVARD HEURLIN

Authorized Public Accountant

INGVAR PRAMHALL Authorized Public Accountant

Management

**Presidents** 

JAN EKMAN TOM HEDELIUS

**Executive Vice Presidents** 

At the Regional Bank Divisions:

HOLGER CLARKSON

Stockholm City

**OLOF HYLTÉN-CAVALLIUS** 

Central Sweden

ARNE MÅRTENSSON

Western Sweden **GORAN PALM** 

Southern Sweden

GÖRAN RUNDSTRÖM Northern Norrland

JORGEN SETTERBERG Greater Stockholm

LENNART SPETZ

Southern Norrland

**BO STRAGE** 

Eastern Sweden

At the Central Head Office:

MORGAN ABRAHAMSSON

Central Administration Division

BO DAMBERG

Central Credit Division

LARS NYBERG

Central Division of Investment Banking

KLAS WAHLSTRÖM

Central Controller's Division

At the Central International Division:

ANDERS LJUNGH

Markets and Banking Relations, Control and

Administration

LEON ODNEVALL

Medium- and Long-Term Finance

SVANTE WIKSTROM

Foreign Exchange

## Subsidiaries in Sweden

SIGAB Nils Bergholm, *President* Sturegatan 38 Box 5140 S-10243 Stockholm Telephone +468631975

SVENSKA FINANS AB Bengt Gustafson, *President* Birger Jarlsgatan 64 Box 16395 S-10327 Stockholm Telephone +4687886000 HANDELSBANKENS FONDSERVICE AB Jan-Magnus Hagman, *President* Humlegårdsgatan 6 S-103 28 Stockholm Telephone +468769 1000

## Subsidiaries outside Sweden

SVENSKA INTERNATIONAL LTD Lars Evander, Managing Director 17 Devonshire Square LONDON EC2M 4SQ Telephone +4413778040 Telex 894716 SVNSKC G

SVENSKA HANDELSBANKEN S. A. Jan Åsman, *Managing Director* 37, Avenue Monterey, Boîte Postale 678 2016 LUXEMBOURG, Luxembourg G. D. Telephone + 3524759611 Telex 2405 Cables: SHB LX

SVENSKA HANDELSBANKEN ASIA LTD. Ulf Hedbäck, *Managing Director* 65 Chulia Street 25-05/08 OCBC Centre SINGAPORE 0104 Tín +655323800 Telex 29012 SHBAS RS

## Affiliated Banks

NORDIC AMERICAN BANKING CORPORATION John R Nelson, *President* 600 Fifth Avenue, 16th floor NEW YORK, N. Y. 10020, USA Telephone + 1212-765-4800 Telex ITT 426357, NABC UI, RCA 236656 NABC UR, WU 125533 NABC UI Cables: Nordambank SWIFT HANDUS33 MANUFACTURERS HANOVER BANQUE NORDIQUE Everett Young, *President* 20, rue de la Ville l'Évêque Boîte Postale 259-08 F-75364 PARIS Cédex 08, France Telephone + 33 1 266 90 36 Telex 290937, 290840 MHBN F Cables: Nordikbank, Mantrust

Representative office: Abidjan French-speaking West Africa Jacques Kwantes 01 BP 4293 ABIDJAN 01, Ivory Coast Telephone + 331488, 327943 Telex 22506 NORDFINANZ-BANK ZÜRICH
Bengt Uggla, Speaker of the Management
Committee
Bahnhofstrasse 1
Postfach
CH-8022 ZURICH, Switzerland
Telephone + 41 1 228 71 11
Telex 812147 NFZ CH
Cables: Nordfinanz

## Representative Offices outside Sweden

Beijing (China)
Ola Svensson
Jianguo Hotel, Suite 130
BEIJING
Telephone 502233 ext. 128–130
Telex 20447 SHB BJ CN

Bogotá (Colombia)
Nicolás Gamboa-Morales
Carrera 7 No 74-09
Oficina 503
BOGOTÁ, Colombia
Telephone + 572115338
Telex 45351 Carma Co

Frankfurt am Main (Federal Republic of Germany) Reiner Regier Lindenstrasse 37 D-6 FRANKFURT AM MAIN Telephone + 49 6974 09 51 Telex 414796 RENB D Hongkong (South East Asia)
Rolf Magnusson
4512 Connaught Centre, Connaught Road,
Central
HONG KONG

Telephone + 8525263292 Telex 64765 SHB HK Cables: Nordicasia

Milan (Italy)
Göran Helén
Via Boscovich 15
I-20124 MILAN
Telephone + 3926575711, 6590060
Telex 323830 SVBANK 1

Moscow (Soviet Union)
Sven Åke Hellgren
Pokrovskij Boulevard 4/17
Apartment 35
10 1000 MOSCOW
Telephone + 7095 297 2494, 207 60 08, 207 60 18
Telex 413201 SHB SU

Cables: Handelsbank

São Paulo (South America)
Gunnar Jehrlander, Acting Representative
705 Al Santos, 12th floor, Room 122
Caixa Postal 271
0 1000 SÃO PAULO, SP, Brazil

Telephone + 5511283-3295, 283-5307 Telex 011-21532 VASA BR Cables: Nordrep

Sydney (Australia, New Zealand, Oceania)

Bengt KG Gustafsson AMP Centre, 17th floor, 50 Bridge Street SYDNEY 2000, Australia Telephone + 61 2 223 1866 Telex 72841 HANDAU

Tokyo (Japan, South Korea)
R S Meese
Yurakucho Denki Bldg., North Room 613
7–1, Yurakucho 1-chome
Chiyoda-ku
TOKYO, Japan
Telephone + 813287-2081
Telex 222-3474 CKSBKSJ

# Svenska Handelsbanken's 8 Regional Bank Divisions

#### NORTHERN NORRLAND

Manager: Göran Rundström Executive Vice President Main office:

Storgatan 48, S-901 02 Umeå Tel. +4690 11 8640

#### SOUTHERN NORRLAND

Manager: Lennart Spetz Executive Vice President Main office:

Nygatan 20, S-801 03 Gävle Tel. +4626 1293 70

#### STOCKHOLM CITY

Manager: Holger Clarkson Executive Vice President Main office: Kungsträdgårdsgatan 2, S-10328 Stockholm Tel. +4687691000

#### GREATER STOCKHOLM

Manager: Jörgen Setterberg Executive Vice President Main office: Kungsträdgårdsgatan 2, S-103 28 Stockholm Tel. +468769 1000

## CENTRAL SWEDEN

Manager: Olof Hyltén-Cavallius Executive Vice President Main office: Drottninggatan 3, S-701 06 Örebro Tel. +4619124690

#### EASTERN SWEDEN

Manager: Bo Strage Executive Vice President Main office: Nygatan 20, S-581 01 Linköping Tel. +4613111300 WESTERN SWEDEN

Manager: Arne Mårtensson Executive Vice President Main office: Östra Hamngatan 23, S-40150 Göteborg Tel. +4631600000

#### SOUTHERN SWEDEN

Manager: Göran Palm Executive Vice President Main office: Stortorget 23, S-20120 Malmö Tel. +464070200

